



# MOHAMED SAFA

## ESTIMATION CUM SALES ENGINEER

+974 74456265  
[safamsahban@gmail.com](mailto:safamsahban@gmail.com)  
Doha, Qatar  
Valid QID with NOC  
Immediately Available to join

### PROFILE SUMMARY

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Capable of working independently with minimum supervision, self-motivated and aiming to use my proven experience (**more than 5 years in Qatar**) and knowledge to effectively fill your Estimation Engineer position in your organization. A dedicated worker aiming to help achieve company goals and take on more responsibility as quickly as possible.

### WORK HISTORY

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#### **Estimation Cum Sales Engineer | Saad Al Kaabi Steel and Aluminum.Co. WLL**

*May 2021 to Present | Birkat Al Awamer, Qatar*

- Collecting the inquiries from clients and keeping good knowledge about ongoing projects in Qatar related to the scope.
- Doing unit rate calculation for structural steel and all kind of SS and GI works.
- Preparing quotations for steel structure (parking shades, water tank, canopies etc.) and misc. metals (ladders, handrail, balustrades, grating, checker plate etc.) and following up with the client.
- Quoting with the best and competitive price.
- Preparing detailed RFQ for subcontract work.
- Preparing BOQ.
- Being familiar with market rates of the materials and manpower.
- Preparing the company pre-qualification and material submittal for the projects.
- Conducting the meeting with managers and responsible people from the client's side.
- Supervising and review the quantity take-off and rate analysis done junior estimators.
- Coordinating and following up with technical engineers and project engineers that get in to the projects that awarded.

#### **Estimation Engineer | Al Wasit Cabins WLL**

*Feb 2017 - April 2020 | Alkhor, Qatar*

- Doing unit rate analysis
- Preparing monthly and weekly sales report.
- Collecting the inquiries of the projects.
- Doing surveys on market rate.
- Being familiar in market rates and keeping good coordination with supplier and clients.
- Keeping follow up with quotation that submitted.
- Following up with payment after sales.
- Prepare monthly applications for payment.

#### **Quantity Surveyor | CML MTD Construction Pvt Ltd**

*March 2016- Jan 2017 | Colombo, Sri Lanka*

- Preparation of Monthly Interim payment applications
- Negotiation with sub-contractors, consultants for new projects
- Preparing and Checking Subcontractors & suppliers payment applications
- Preparing bar bending schedule

## EDUCATIONAL QUALIFICATION

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- BTECH in Civil Engineering - Advanced Technological Institute (ATI), Sri Lanka
- Certificate in Primavera P6 Project Planning and Management - College of Engineering & Business School
- Course of English for Communication - Eastern University, Sri Lanka
- Certificate in Information Technology - Nenasala, Sri Lanka

## SOFTWARE SKILLS

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- MS Office
- Auto Cad
- Planswift
- Primavera p6

## PERSONAL SKILLS

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Have effective leadership ability with excellent motivational skills to sustain growth momentum while motivating peak individual performances

- Possessing a highly professional work ethic through a commitment to achieving results in dynamic and challenging individual or team environments
- Strong Leadership abilities; being able to motivate / direct employees to achieve personal & company goals
- Ability to work independently, accept responsibility and demonstrate appropriate judgment and decision making capability and strategic thinking
- **Able to interface with both clients and other inter-office disciplines at a senior level.**

## PERSONAL DETAILS

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Name: Safa M. Sahban  
Nationality: Sri Lanka  
DOB: 1995.06.18  
Passport No: N9119885  
Gender: Male  
QID: 2951441146

## LANGUAGE

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English  
Tamil  
Sinhala  
Malayalam

## NON RELATED REFEREES

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- Available at request -

## DECLARATION

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I do hereby certify that the above information is true and correct to the best of my knowledge  
Your faithfully

Mohamed Safa