

CURRICULUM VITAE

Name: MOHAMMED ILIYAS AHMED
Having 8 Years of Experience in
Sales & Marketing
Looking for Sales Position

CONTACT DETAILS

Phone: +974- 77830398

Email: mohammediliyasahmed9@gmail.com

Address: Doha Qatar

Languages: English, Hindi, Arabic,
Telugu.

PASSPORT DETAILS

Passport No : T1129927

Place of issue: Hyderabad

Date of issue: 15-4-2019

Date of expire: 14-4-2029

VISA DETAILS

Visa Status: FREELANCER

Driving license: Yes

SUMMARY

To work in an environment where I can utilize and expand my knowledge in the financial or marketing management there by gaining experience achieving business related goals

SKILLS HIGHLIGHTS

- Ability to type at least 40+ wpm
- MS- Office
- Internet browsing

WORK EXPERIENCE

**Worked as a Sales Executive in Airtel Tele
Communication Dealer at Jangaon. India - 2010 to 2012**

**Worked as a Sales Team leader in Tata Docomo
Communication Dealer at Hyderabad - 2013 to 2014**

**Worked as a Sales Coordinator in Salmas General Contracting
Company at UAE - 2014 to 2017**

**Worked as a Sales Executive in HR FASHION at LB
Nagar HYD - 2018 to 2019**

**Worked as a Sales & operation in- Charge in PRINCESS
HOSPITALITY & CLEANING Company at Mansoorah
NAJMA DOHA QATAR- 2019 to 2020**

**Worked as a Sales & Marketing Coordinator GREEN
LEAVES PRODUCT & SERVICES at DOHA JADEED Doha
Qatar - 2020 to 2023**

Job Responsibilities

- Deal professionally with customers from initial contact to satisfactory completion of sale, following a structured process and enabling set levels of profit to be achieved.
- Plan and Direct marketing and commercial activities, such as pricing, product mix, promotions, advertising and sales targets so that agreed profit, sales and marketing share targets are achieved.

PERSONAL DETAILS

Father name : MD Anees Ahmed
Date of Birth : 8th nov 1987
Marital status : MARRIED
Nationality : Indian
Religion : Islam
Caste : Muslim

- Utilize and uphold the departments defined working systems, procedures and standard (including legal requirement etc.) to ensure accuracy of paperwork
- Record all customers contacts and related information, Updating records to develop opportunities for future business and enabling effective prospecting and customer follow-up to take place
- Continually develop knowledge relating to market trends in a proactive manner and in line with various internal and external training opportunities.
- Maintain quality stranded of dress, attitude, customer care, honestly, health and safety in order to portray a professional image to customers at all times.
- Ensure the highest level of professional standard at all customer contact point in order to achieve the target customer satisfaction index.
- Attend to and resolved escalated customer complaints and represent the business at senior level within the customer base to ensure its image is maintained and enhanced.
- Report periodically on the business performance to manager, review activities, cost, operations and sales and data forecasting to determine sales progress toward stated goals and objectives, operations cost effectiveness
- Maintain knowledge of developments trends and best practices in the area of industry and assure they are incorporated in the future business models.

QUALIFICATION

- **Bachelor of Commerce** from SR College at Jangraon affiliated to Himalayan University

MOHAMMED ILIYAS AHMED