

MAGSINO, ROILAN C.

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Visa: Family Visit Visa with NOC



OBJECTIVE:

- Seeking employment with a company where I can grow professionally and personally, seek challenging opportunities where I can fully use my skills for the success of the organization and to excel in this field with hard work perseverance

HIGHLIGHTS OF QUALIFICATION:

- 20 years of International Working Experience in a 5-star cruise ship
- Reliable and flexible can straight forwardly cope with varying situations.
- Eager and competent to handle a variety of tasks.
- Devoted and committed to accomplishing highly prolific responsibilities.
- Effective and professional in leading people.

WORK EXPERIENCE:

SOLE PROPRIETORSHIP- CAR DEALER /SALESMAN (2019- 2023)

- Sells vehicles, maintenance plans, and warranties by understanding customer needs, providing detailed information and facilitation test drives.
- Build relationships, meet sales targets and possess excellent communication skills.
- Sells car parts, tires and other car accessories.
- Understand cars by studying their features and capabilities, as well as comparing and contrasting competitive models
- Develop buyers by keeping good rapport with previous and new customers; also, by suggesting trade-ins; respond to inquiries; recommend sales campaigns and promotions
- Qualify buyers by understanding their interests and requirements; matching requirements and interests to various models, etc.
- Close sales by overcoming objection(s); complete sales or purchase contracts; explain provisions; offer services, warranties and financing; collect payment and deliver automobile
- Update own job knowledge by participating in educational opportunities, attending seminars and reading professional publications
- Explore new opportunities in order to add value to job accomplishments
- Figure out customer's needs by listening and asking questions

PRODUCTION SUPERVISOR - JMS METAL FABRICATION AND PRECISION TOOLING SERVICES (2017 – 2019)

- Supervising metal fabricators in creating structures by cutting and bending and assembling metal products.
- Set daily/weekly/monthly objectives and communicate them to employees
- Organize workflow by assigning responsibilities and preparing schedules
- Oversee and coach employees
- Ensure the safe use of equipment and schedule regular maintenance
- Check production output according to specifications
- Submit reports on performance and progress
- Identify issues in efficiency and suggest improvements
- Train new employees on how to safely use machinery and follow procedures
- Enforce strict safety guidelines and company standards

STATE ROOM ATTENDANT -ENCHANTMENT OF THE SEAS ROYAL CARREBIAN – PTC (2014-2016)

- Maintaining the cleanliness of rooms by following cleaning schedules
- Inspecting the furniture and other room items
- Reporting any damaged furniture for immediate replacement

- Replacing bed and bathroom amenities
- Restocking foods and emptying trash containers
- Report any technical issues and maintenance needs
- Address guests' queries (e.g. on additional services)
- Help guests retrieve lost items
- Ensure all assigned rooms are clean and tidy by the end of the shift
- Follow hotel security guidelines

CABIN STEWARD OFFICER/LINER KEEPER- M/S DEEUTSCHLAND – REIGN MARINE SHIPPING- (2009-2014)

- Welcome and escort guests to their staterooms on embarkation day
- Perform luggage duty on embarkation and disembarkation day
- Wipe down surfaces and tidy up rooms
- Check and report technical defects of staterooms to the reception
- Collect trash, remove them from rooms and empty trash cans, sanitize trash bin
- Participate in onboard training programs
- Check inventory of products in rooms
- Stay informed of all onboard activities to answer guest inquiries accurately perform additional duties and responsibilities as required by their supervisors
- Inspect the environment within the organization to ensure it meets the minimum best practice throughout the organization
- Develop minimum standards for prospective members of his department and minimum standards for rating the work
- Listen to customers' complaints and ensure that the complaints are addressed efficiently and effectively
- Stand-in for any member of staff that is unavailable to carry out their duties in order to prevent any unfilled gap
- Responsible for ensuring dirty laundries are timelessly and appropriately cleaned
- Order supplies for the housekeeping department
- Ensure efficient use of departmental resources
- Direct all housekeeping activities

WAITER -M/V OCEAN MAJESTI – REIGN MARINE SHIPPING (2005-2009)

- Provide excellent customer services
- Always strive towards best customer satisfaction
- Greet customers and present menus
- Make suggestions based on their preferences
- Take and serve food/drinks orders
- Up-sell when appropriate
- Arrange table settings
- Keep tables clean and tidy at all times
- Check products for quality
- Deliver checks and collect payments
- Cooperate and communicate with all serving and kitchen staff
- Adhere to all relevant health department rules/regulations and all customer service guidelines
- Taking customer orders and delivering food and beverages
- Making menu recommendations, answering questions and sharing additional information with restaurant patrons

ASSISTANT WAITER, BUFFET RUNNER- M/V THE AZUR – REIGN MARINE SHIPPING (2003-2005)

- Assist customers with their orders by explaining specials, meals, and drinks, and make recommendations.
- Deliver food orders to a variety of customers in a timely manner.
- Accurately explain food orders to chefs, with specific attention to allergies and special requests.
- Help the wait staff set up tables by placing appropriate tableware, eating utensils, decorations, and napkins.
- Uphold our food health safety and sanitation principles.
- Occasionally check on customers to handle any impromptu requests or issues.

- Remove dirty dishes from the table.
- Inform management of customer feedback.
- Provide excellent customer services
- Always strive towards best customer satisfaction
- Greet customers and present menus
- Make suggestions based on their preferences

PERSONAL INFORMATION:

Birthday: October 05,1979
 Status: Married
 Citizenship: Filipino
 Religion: Roman Catholic
 Dialect: Tagalog, English. Basic German/ Spanish

US VISA NO: 20150824660006
 GERMAN SEAMANS BOOK NO: 204269
 DATE ISSUED: 11-10-22
 VALID UNTIL: 10-10-32
 PASSPORT NO: P1987901C

TERTIARY

- **SOUTHERN LUZON COLLEGE**
 Basic Merchant Marine
 1996-1997

CERTIFICATE OF COMPLETION

- BST- Basic Safety Course
- Crowd Management Passenger Safety and Safety Training for the personnel
- Ship Security Awareness training and seafarers with designated Security Duties
- Proficiency in Survival Craft and Rescue boats
- Medical Emergency – First Aid

I hereby certify that the above information is true and correct to the best of my knowledge and belief.