***Curriculum Vitae***

 

Aziz Somrani

## Mobile: (+974) 31682859 E-mail: azizsomrani328@gmail.com

## Born on 28/04/2000 – 23years old– Single

##  Visa Status: with NOC

## Languages: Arabic, English and French

 **SKILLS AND PROFILE**

*Dear Human resource Department.*

*Kindly accept my interest to apply for your company.*

*I am an ambitious and motivated person seeking for a challenging position.*

*Attached are my contact details and detailed CV for your review and consideration.*

*Thank you,*

*Sincerely.*

 **PROFESSIONAL EXPERIENCES**

###  DIESEL January 2022 to October 2023

**Assistant Manager** *DIESEL Tunis City & Tunisia Mall*

 -Maximizing sales to achieve shop target by using expert selling skills.

 - Strong desire and capability to provide excellent service customers.

 - Offering top service to our clients.

 -Establishing long term relationships with customers.

 -Consulting, promoting, merchandising, cashiering, inventorying.

 -Being directly responsible of any store that I would be part of.

 - Reception of products, stock levels, location of shelves.

 - Career management (training, promotion and bonuses).

 - Team building, establishment of schedules.

 - Definition of sales targets.

 - liaising between management and staff.

 - Management of stock and supplies.

 - setting up of the collection in the boutique.

 - Reception of customers, advice and sale of products to customers.

 **ARMANI** **EXCHANGE** **August 2020 to December 2021**

 **Senior Client Advisor** *ARMANI EXCHANGE* Tunis City & Tunisia Mall

 - Creating a shopping experience that will make the customer feel welcome and comfortable

 - Meeting personal and store sales target

 - Demonstrating superior product knowledge to customers.

 - Maintaining after sales relationship.

 - Ensure that the store is kept clean and organized.

 - Conducting stock check and reports when stock is low.

 - Helped shrinking inventory discrepancy to almost less than 500 DT in Store.

 - Helped in reducing off-season item by notifying the store manager about the slow moving items.

###  ZARA February 2019 to March 2020

 **Client advisor** at ZARA *downtown store & Tunis City*

 -Welcoming customers in store, accompanying and advising them on the choice of products adapted.

 -And ensure that the brand Standards are always met.

 -Always increasing the team spirit, motivating my colleagues and empowering other with my positive and energetic.

 **TRAINING AND CERTIFICATION**

**School year 2017-2018: Baccalaureate level in Economics & Management at** *Carthage Presidency High School*

 **Organizational and Managerial Skills:**

 **Leadership, very good organizational skills and team management skills. Handling of difficult customer.**