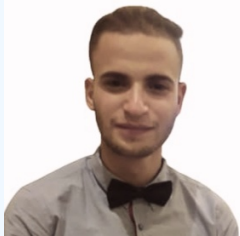


Mohsen Jallouli

Doha State of Qatat
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Objective

Dedicated and results-driven Sales Executive with a strong track record of driving revenue growth and building client relationships. Seeking to leverage my sales expertise and leadership skills to make a significant impact.

Experience

Sales Representative

9/2020 - 9/2023

Exist Tunisia

- Consistently surpassed quarterly and annual sales targets, achieving an average of 25% over goal.
- Developed and executed effective sales strategies, resulting in a 30% increase in revenue within the first year.
- Managed a diverse client portfolio, nurturing key relationships and increasing repeat business by 20%.
- Conducted market research to identify emerging opportunities and implemented successful prospecting techniques.
- Utilized CRM software to streamline lead management and enhance customer interactions.
- Collaborated with cross-functional teams to ensure smooth order processing and timely delivery.

Sales Executive

8/2018 - 8/2020

Ansar Gallery Group

- Closed high-value deals with new and existing clients, contributing to a 15% boost in annual sales.
- Led product demonstrations and presentations, effectively conveying the value of our solutions.
- Negotiated contracts and ensured customer satisfaction, resulting in long-term client partnerships.
- Maintained accurate and up-to-date sales records and customer profiles.
- Actively participated in industry conferences and trade shows, expanding the company's client network.

Education

Course / Degree	School / University	Grade / Score	Year
High school certificate	Ibn Rached school		2018

Skills

- Sales Strategy and Planning - Relationship Building and Management - Negotiation and Closing - CRM Software (e.g., Salesforce) - Market Research and Analysis - Product Knowledge and Presentation - Excellent Communication and Interpersonal Skills - Team Collaboration and Leadership

Languages

Arabic English French

