



MOHAMED NAZATH

Merchandiser Cum Sales [15 Years Qatar Experience]

- Valid Qatar Driving License [Manual]
- E-Mail: mohamednazathgulf@gmail.com
- Contact No: +974 7787 5841
- Transferable Visa with NOC
- Doha, Qatar

PROFILE

As a **Merchandiser Cum Sales** strongly believe in team work and consider myself as a strong team leader and capable of taking up responsibilities, challengers and assist your esteemed organization in achieving its goals and objectives. I believe that I deliver tangible benefits and will always prove an asset to the Team.

PROFESSIONAL QUALIFICATIONS

❖ Al Bayader International

- **Position:** Merchandiser Cum Sales
- **Period:** 2007-2021
- **Worked Areas:** Carrefour,
Lulu Hypermarket,
Safari Mall,
Grand Mall.



AL BAYADER[®]
INTERNATIONAL
reinventing convenience

Roles and Responsibilities:

- ✓ Plan and develop merchandising strategies that balance customers expectations and company's objectives.
- ✓ Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock.
- ✓ Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.
- ✓ Maximise customer interest and sales levels by displaying products appropriately.
- ✓ Produce layout plans for stores and maintain store shelves and inventory.
- ✓ Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- ✓ Build constructive customer relationships and team with channel partners to build pipeline and close deals.
- ✓ Remain up to date with industry's best practices.
- ✓ Greet customers.
- ✓ Help customers find items in the store.
- ✓ Check for stock at other branches or order requested stock for customers.
- ✓ Provide customers with information about items.
- ✓ Ring up purchases.

- ✓ Elevate complaints to management.
- ✓ Keep track of inventory.

EDUCATIONAL QUALIFICATIONS

- ❖ **Successfully Completed Diploma in Sales and Marketing.**
London Business Academy.
- ❖ **Successfully Completed G.C.E Ordinary Level in Sri Lanka.**
General Certificate of Education, Sri Lanka.
- ❖ **Successfully Completed G.C.E Advance Level in Sri Lanka.**
General Certificate of Education, Sri Lanka.

KEY SKILLS

- ✓ Excellent Communication Skills
- ✓ Document Control Management
- ✓ Knowledge on Internet & Email
- ✓ Knowledge on MS-Office
- ✓ Knowledge on MS Excel
- ✓ Knowledge on Outlook

LANGUAGES

- ✓ English
- ✓ Malayalam
- ✓ Tamil
- ✓ Hindi
- ✓ Arabic

PERSONAL INFO

- ✓ Name: Shahul Hameed Mohamed Nazath
- ✓ Gender: Male
- ✓ Nationality: Sri Lankan
- ✓ Passport No: N 9907382
- ✓ Civil Status: Married
- ✓ Status: Transferable Visa with NOC
- ✓ Availability: Immediately
- ✓ License: Qatar Driving License

I hereby certify that all the particulars given above facts are true and accurate to the best of my knowledge.

Thank You.

Yours Faithfully,

Mohamed Nazath