

# Princewill Uchenna Innocent

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**Sales Rep:** Highly persuasive sales representative seeking an entry-level position where I can apply my relationship-building and persuasion skills. Looking for a company that prioritizes internal promotion where I can continue to grow.”

## Skills

- Time management
- Accountability
- Analytical skill

## Work Experience

Hotel Name: Hotel De La Paix 2022-2023  
Location: Aba, Abia State Nigeria  
Position: Sale Representative

### KEY RESPONSIBILITY

- ❖ Present, promote and sell products/services using solid arguments to existing and prospective customers

- ❖ Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- ❖ Establish, develop and maintain positive business and customer relationships
- ❖ Reach out to customer leads through cold calling
- ❖ Expedite the resolution of customer problems and complaints to maximize satisfaction
- ❖ Achieve agreed upon sales targets and outcomes within schedule
- ❖ Coordinate sales effort with team members and other departments
- ❖ Analyze the territory/market's potential, track sales and status reports
- ❖ Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- ❖ Keep abreast of best practices and promotional trends

❖ Continuously improve through feedback **Education**

School: Government College Umuahia  
 Award: Senior Secondary Certificate Examination  
 Certificate: General O'Level Certificate

## Training/ Certifications

- Customer/Public Relation awareness program
- Order taking awareness program.

## Referee

Name: Mr. Kingsley Orji  
 Position: HSE Advisor  
 Company: Galfar Oil and Gas-Doha Qatar  
 Mobile: 77452405

