

# **WAQAR ALI ASHRAF**

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## **CAREER OBJECTIVE:**

With an experience of more than 8 years in the field of Sales Executive, Residential and Commercial Property Sales and Rent, Accounts role and expertise in Administration, Public Relation (PRO) & Office coordination in the diversified industry of Real Estate, Tourism, of UAE region. Currently looking for a better opportunity in Real Estate, Administrative, Sales, Accounts, services in an established organization where my experience can be invested for the growth of both.

## **CAREER PROFILE/SKILLS:**

- Public Relation Officer
- Accounts
- Real Estate Industry
- Office Administration
- Sales Executive
- Rent and Sales (Residential and Commercial) Dubai-Sharjah
- Business operations Corporate

## **Skills & Abilities:**

| Time management with Smartness | Conflict management Positive | Client management Loyal |
|--------------------------------|------------------------------|-------------------------|
| Positive & calm attitude Care  | Team player Leader           | Problem solver Quickly  |

#### PROFESSIONAL WORK EXPERIENCE:

Organization: Al Manarah Investment & Development Centre LLC (Dubai-Sharjah)

(Sales Executive)

Tenure: Oct 2016 to Jan-2023

**Designation:** Branch Administration, Sales Executive & PRO

## Responsibilities:

- Dealing with Clients for Sale and Rent with Proper Professional way, Residential and Commercial Property.
- Processing of all types of applications and paperwork to the local government bodies
- Schedule meetings and travel arrangements
- Recruiting & visa processing
- All Type Office Work, Bank Work, and Event & Exhibition Management.
- Office maintenance & facility handling
- Support budgeting and legal procedures
- Supervise administrative & operational staff and monitor responsibilities to ensure performance

- Coordinate office operations to secure efficiency and compliance as per policies
- Renewal, company license, fulfillment of required surveys, manages bank transactions and all office documentation
- Coordination for company's legal matters
- Manage office staff, phone calls, e-mails and in/out logistics
- Office maintenance & facility handling
- Support Admin manager & supervise operational staff
- Worked for UNO specifically to coordinate with captains & senior management
- Completing paperwork with the customer and taking payments
- Relationship management with car mechanics & showrooms, customers, insurance companies
- Business development by engaging new customers
- Coordination with internal & external teams
- Provides internal administrative service

Organization: Adil Al Suwaidi Real Estate UAE.

(Sales Executive)

**Tenure:** Jan 2016 to Sep 2016 **Designation:** Sales Executive

## **Responsibilities:**

- Find Properties, Direct From Owner,
- Property Advertising
- Tenancy Contract & Ijari processing
- Office maintenance & facility handling
- Deal with Banks, Cash, Cheque, PO, Bank Statement
- Residential and Commercial Properties All Types
- Deals With Agents And Corporates
- Exhibition and Events Management

## **ACADEMIC EDUCATION:**

| DEGREE/CERTIFICATION | EXAMINING BODY:                           | <u>YEAR</u> |
|----------------------|---|-------------|
| Intermediate         | Board of Intermediate Education, Pakistan | 2007        |
| Matriculation        | Board of Secondary Education, Pakistan    | 2005        |

## **PERSONAL INFORMATION:**

Residence : Tbilisi, Georgia
UAE INTL Driving License : Valid 13/SEP/2025

Marital Status : Married

Passport Number : KD1841832 Valid 23/JUN/2024

Nationality : Pakistani

Languages : English, Arabic, Urdu, Hindi, Punjabi

**Date of Birth** : 25/12/1993

#### **REFERENCE:**

Reference will be furnished on demand.