

MOHAMED FAROOK.A.M
B.E. Mechanical Engineering.
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CAREER OBJECTIVE

To obtain a challenging position in a high quality engineering environment where my resourceful experience and academic skills will add value to organizational operations.

PROFESSIONAL EXPERIENCE

THE GREEN GOLD FOODSTUFF TRADING LLC - Dubai, UAE

Designation: Sales Supervisor

Experience: October 2018– May 2022

Roles & Responsibility:

- Making appointments to meet new customers.
- Demonstrating and presenting the products and service in a professional way face to face and also phone calls.
- Promoting new products and any special deals.
- Negotiating contracts and packages of the products.
- Keeping in contact with existing customers in person and by phone.
- Advising customers about delivery schedules and after-sales service.
- Gather market and customer information and provide feedback on buying trends.
- Purchase the products from wholesale market.
- Organizing & maintaining inventory and storage area in warehouse.
- Aiming to achieve for assigned sales targets (monthly, quarterly and annually).
- Maintaining accurate records of daily sales, Bill to Bill and Credit bills.
- Attending Sales meetings and reviewing sales performance.

GREENSOFT TECHNOLOGIES – Trichy, Tamil Nadu, India

Designation: Project Engineer

Experience: Aug 2014 – Aug 2016

Roles & Responsibility:

- To inspect, prepare and monitor the work in accordance with drawing.
- To provide all necessary information and guidance to sub contractors to able them to work.
- To order the material as before work started.
- Identify any inconsistency error or omission in drawing resolve.
- Responsible for Preparation of Bill of Quantity of Materials for Projects.
- Selection of chilled water pumps and sizing of ducts.

Roles & Responsibility:

- Supervising the manufacturing and working and receiving maintenance,inventory control,quality control and safety at the manufacturing site according to established procedures and instruction.
- Scheduled and assigned work, Plans procedure for manufacturing of products and timely shipment of customer and intercompany sales orders.
- Strengthened authorized approval procedures to better document and track activity in Accounts payable,Purchasing,and Inventory areas.
- Accountable for contributing to project execution plan.

PERSONAL SKILLS

- Effective writer and speaker with strong interpersonal communication skills.
- Learn quickly, follow procedures exactly and work well under pressure.
- Ability to fit into an organization and be productive immediately.
- Able to meet deadlines and handle a multiple tasks simultaneously
- Skilled in working independently and solving problems while paying careful attention to Details
- Expert in studying blueprints and schematics for planning installation of HVAC systems.
- Familiar with the plumbing, electrical and mechanical systems used in building projects.

EDUCATION

Course	Institution Name	AVERAGE %	Class
B.E.MECH	K.Ramakrishnan College Of Engineering, Trichy.	73.4	First
HSC	Dhanalakshmi Srinivasan Matric Higher Secondary school, perambalur	88.58	First
SSLC	Dhanalakshmi Srinivasan Matric Higher Secondary school, perambalur	90.4	First

ENGINEERING PROJECTS

TITLE: Autonomous Mobile Robot

DESCRIPTION:

Autonomous mobile robot is a robot that can travel in desired locations even in the presence of obstacles with the help of IR sensor circuits.

Explanation:

PROFESSIONAL SKILLS

- Non-Destructive Testing (Certified)
- AutoCAD (Certified)
- Microsoft Office-Word, Excel, PowerPoint

PERSONAL INFORMATION

Name : A M MOHAMED FAROOK
Father Name : A MOHAMED RAFIQUE
Date of Birth : 11-03-1993
Current Address : 255DA/38C, VIP Nagar,
Vadakku madhavi road,
Perambalur.
Passport Number : **k376008**
Nationality : Indian
Marital Status : Married
Languages : English, Tamil, Hindi & Malayalam
Mobile no : +97471303466

DECLARATION

I hereby declare that the information given above is true to the best of my knowledge.

Place:

Date:

(A M MOHAMED FAROOK)