



ADIL ELAOUAM

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PROFILE

My knowledge and expertise in the field of sales and marketing allowed me to be autonomous and punctual in regard to my duties, furthermore, I am looking forward to learn more and achieve better results in the future.

Sales Approach, Customer Service, Object Oriented, Excellent Communication Skills, Stress and pressure management Organized and punctual.

EXTRA SKILLS

Expert in client telling and following up with special customer service and make sure to maintain customer retention. Daily check on stock management by cycle count and cross with stock on hand. Support staff in all customer queries and special orders.

Weekly updates to line manager on week on week progress and product feedback. Ensure current trend and classic collection available in the store.

EXPERIENCE

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SENIOR SALES | 2017 -Present

Overall accountability store sales. Main focus on to retain the customers through providing a better service and follow up on clientele.

- Assist with and participate V.I.P events and marketing / partnership events as required.
- Ensure product arrival notification, special orders processed, Alterations and other team member's workload is covered in their absence.
- Previous experience as a senior sales assistant with client book.
- Personal shopper for a luxury fashion brand essential.
- Extensive knowledge of the current trends and fashions within wear.
- Demonstrates the priority of customer acknowledgement and service over all other tasks, whether within own area or throughout the store.
- Builds a personal relationship with customers on a weekly, and sometimes daily, basis in order to strengthen brand and personal loyalty.
- Providing essential Client feedback to the line manager and buyer to ensure demanded products are always available to serve the clients.

OTHER WORK EXPERIENCE

- Supervisor in BOGGI MILANO : 2015 -2017.
- Senior sales MASSIMO DUTTI : 2013 - 2015.
- Sales executive in MAGHREB AUTO : 2010 -2013.

PERSONAL INFORM ATIONS

Name : ADILELAOUAM
Date of Birth : JAN 01, 1988
Address : Madinatkhelifa,north,Villa No 1,doha
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Marital Status: Married
Nationality : Moroccan.