



MUHAMMED ASHIR P

CONTACT

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Al Hilal Doha,
Qatar

EDUCATION

Bachelor of commerce

University of calicut
2013-2016

Plus two
Board of Higher Secondary
Examination
2012

SKILLS

- Creativity
- Communication
- Teamwork
- Meeting deadlines
- Friendly
- Critical thinking
- Computer & technical literacy
- Advance Excel

ABOUT ME

To work as a professional and to be associated with your organisation that provides me an opportunity to show my skills and improve my knowledge with latest trends. To be a part of the team that works dynamically towards the growth of the organisation and satisfactory there off.

EXPERIENCE

Visual Merchandiser

- Bosch Home Appliances
2022 - 2023

Marketing Executive

- Signify (Philips Lighting)
2020 - 2022

Sales Executive

- Ideal Trading and contracting
(Electrical)
2019 - 2020

Sales Assistant

- Louis Philippe
(Fashion and Retail)
2017-2018

- Generate lead's and build relationships by organising daily work schedule to call on existing and potential customers
- Coordinate with other sales representatives to ensure targets are being met and being upheld
- Create manual invoices and receipts as well as entering them on our system
- Set appointments, make effective qualifying sales calls and manage sales cycle to close new deals
- Achieves sales goals by assessing current client needs and following a defined process with potential buyers
- Maintain working relationships with existing clients to ensure that they receive exceptional service
- Identify potential new sales opportunities
- Possess in- depth product knowledge to be able to conduct demos and handle objections

PERSONAL DETAILS

Gender. : Male
Date of birth. : 13-12-1994
Nationality. : Indian
Marital Status : Married

PASSPORT DETAILS

Passport No. :X9001580
Date of Expiry :24/05/2033

DOCUMENTS

QID: 29435616705
(Valid visa with NOC)

Qatar Drving License
valid :18-09-2027

- Achieve monthly and annual sales targets by successfully implementing sales and marketing strategies
- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Prepare and deliver appropriate presentations on products and services
- Ensure the availability of stock for sales and demonstrations
- Negotiate/close deals and handle complaints or objections
- Collection and deposit of cash/cheque

LANGUAGE

Arabic
English
Hindi
Malayalam

ADDITIONAL QUALIFICATIONS

- Ms office (Ms word)
- Accounting package-peachtree, Tally & Quick Book
- E-Accountant

DECLARATION

I hereby declare that all the above
furnished information is true to best of my
knowledge and belief.

MUHAMMED ASHIR