



Nasreddine Khorifa. Sales Executive

Expert salesman with over 6 years experience in direct sales and outdoors sales in various sectors, looking for an opportunity to put my skills and experience to good use preferably as sales agent or accounts sales executive in a well respected company in product goods or services sales .

Work experience

Sales representative

Feb 2023 - Jul 2023

SARL Profilsan, Algiers

- Research,Prospect and Attract new clients .
- Identify and research opportunities that come up in new and existing markets
- Achieve target sales.set by management.
- Follow up of customer orders and complaints.
- Visit clients weekly on an assigned territory.
- Ensuring excellent customer service through regular client follow-up.

Sales Agent

Sep 2017 - Feb 2023

SARL Rolandtecnic, Algiers

- Receive customers at the showroom and give technical informations about the products.
- Establish an invoice proforma and conclude sales and finalise sales with invoice and billing
- Answer inquiries of clients on the phone or via email.
- Increase and reach target sales set by the management.
- Address any customer complaint .

Education and Qualifications

French language and literature

Sep 2007 - Jul 2013

University of algiers 3, Algiers

Skills

Microsoft office



ERP SAP



Courses

Mobile Compressor Training

Dec 2018 - Dec 2018

Kaeser Compressor France

- Training in after sales services Kaeser diagnostic tool.
- Technical sales presentation of the M235 compressor.
- Training in Kaeser sigma control mobile and sigma control mobile smart.
- Presentation of the new Kaeser filtration kit and the kaeser warranty policy

Sep 2023 - Jul 2023

Personal

Name

Nasreddine Khorifa. Sales Executive

Address

890 Al miqdad street, zone 27, bld 84,
Doha El jadeeda
Doha

Phone number

55761997

Email

knasreddine202@gmail.com

Date of birth

29-05-1988

Place of birth

Algeria

Gender

Male

Nationality

Algerian

Marital status

Single

Interests

Travelling

Sports

Languages

Arabic

Native

English

Fluent

French

Native