

# MOHAMED ALAA AL DEEB

Sales & Marketing professional

## ABOUT ME

As a seasoned professional with a rich and varied background in Sales and Marketing, I am more than qualified to make an immediate and positive contribution to your company's operations. I am very confident that the 19 years of experience I have in sales will make me an ideal candidate for this position.

I am a highly talented and award-winning professional who, in all my previous roles, has consistently delivered results to the highest standards.

## CAREER HISTORY

### MEDITERRANEAN CONTRACTING COMPANY

Marble, Granite, Artificial Marble, And Building Material.

SALES AND MARKETING MANAGER

Qatar - (Jan 2023 – CURRENTLY)



### BETON W.L.L Ready-mix concrete & Building material.

SENIOR EXECUTIVE BUSINESS DEVELOPMENT

Qatar - (DEC 2018–Jan 2023)



### MAVISTA CONTRACTING AND REAL ESTATE

SALES MANAGER

Qatar - (JUN 2015 – DEC 2018)

Commercial & Residential (Rent- Sale- Property Management)  
(Global Real Estate Portfolio) Qatar - England – USA – Turkey – Germany.

### EZDAN REALESTATE

SENIOR SALES EXECUTIVE

Qatar - (Feb 2013 – May 2015)

Commercial & Residential Accommodation (Rent- Sale- Property Management)



### Al-Attiya Computer & Technology

SALES SUPERVISOR

Qatar - (December2007- January 2013)

Software & Hardware Solutions, Web, Telecom, Information Security and Training Center.



### Egypt Soft

Product Manager

Egypt - (August 2004- November2007)

Information Technology, Software & Hardware Solutions, Web Solutions.



## ACHIEVEMENT

**BETON W.L.L:** Hit and exceed sales forecasts yearly.

**MAVISTA GROUP:** Hit and exceed sales forecasts yearly

**EZDAN REALESTATE:** Best Sales Achiever (2013). Best Sales Achiever (2014).

**Al-Attiya Computer & Technology:** Hit and exceed sales forecasts

## EDUCATION AND TRAINING

- Bachelor of Business Administration. (BBA) Graduation Year 2004 - Egypt).
- DIGITAL MARKETING. Shaw Academy (England).
- Business negotiations and Conflict Resolution. Carnegie Mellon University (Qatar).
- Qualifications for the Business World-ABP Al Attiya Learning Center (Qatar). (Customer Service- Business Communications- Time Management- Business Basics and Finance-People Skills- Business Etiquettes- Self Awareness- IT for Business).
- Business English Intermediate. Al Attiya Learning Center (Qatar).
- Excellent seller. Al-Ahram foundation (Eavpt).



+974 5000 2484

+974 5517 8997

E: malaa59@gmail.com

## PERSONAL SUMMARY

DATE OF BIRTH: 25-07-1983

PLACE OF BIRTH: EGYPT

MARITAL STATUS: MARRIED

VISA STATUS: Residence

Permit, QATAR ID AND  
(NOC).

## SKILLS

### PERSONAL

COMMUNICATION	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
ORGANIZATION	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
TEAM LEADER	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
CREATIVITY	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
SOCIAL	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
"CAN DO" attitude	■ ■ ■ ■ ■ ■ ■ ■ ■ ■

### COMPUTER

MS	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
INTERNET	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
CRM SOLUTION	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
MICROSOFT ERP	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
ORACLE ERP	■ ■ ■ ■ ■ ■ ■ ■ ■ ■

### LANGUAGE

ARABIC	■ ■ ■ ■ ■ ■ ■ ■ ■ ■
ENGLISH	■ ■ ■ ■ ■ ■ ■ ■ ■ ■

References: Available on request