

## ABOUT ME

As a seasoned professional with a rich and varied background in Sales and Marketing, I am more than qualified to make an immediate and positive contribution to your company's operations. I am very confident that the 19 years of experience I have in sales will make me an ideal candidate for this position.

I am a highly talented and award-winning professional who, in all my previous roles, has consistently delivered results to the highest standards.

## CAREER HISTORY

## MEDITERRANEAN CONTRACTING COMPANY

Marble, Granite, Artificial Marble, And Building Material.

## SALES AND MARKETING MANAGER

Qatar - (Jan 2023 – CURRENTLY)



## BETON W.L.L Ready-mix concrete &amp; Building material.

## SENIOR EXECUTIVE BUSINESS DEVELOPMENT

Qatar - (DEC 2018–Jan 2023)



## MAVISTA CONTRACTING AND REAL ESTATE

## SALES MANAGER

Qatar - (JUN 2015 – DEC 2018)

Commercial & Residential (Rent- Sale- Property Management)

(Global Real Estate Portfolio) Qatar - England – USA – Turkey – Germany.

## EZDAN REALESTATE

## SENIOR SALES EXECUTIVE

Qatar - (Feb 2013 – May 2015)

Commercial & Residential Accommodation (Rent- Sale- Property Management)



## Al-Attiya Computer &amp; Technology

## SALES SUPERVISOR

Qatar - (December2007- January 2013)

Software & Hardware Solutions, Web, Telecom, Information Security and Training Center.



## Egypt Soft

## Product Manager

Egypt - (August 2004- November2007)

Information Technology, Software & Hardware Solutions, Web Solutions.



## ACHIEVEMENT

BETON W.L.L: Hit and exceed sales forecasts yearly.

MAVISTA GROUP: Hit and exceed sales forecasts yearly

EZDAN REALESTATE: Best Sales Achiever (2013). Best Sales Achiever (2014).

Al-Attiya Computer & Technology: Hit and exceed sales forecasts

## EDUCATION AND TRAINING

- Bachelor of Business Administration. (BBA) Graduation Year 2004 - Egypt).
- DIGITAL MARKETING. Shaw Academy (England).
- Business negotiations and Conflict Resolution. Carnegie Mellon University (Qatar).
- Qualifications for the Business World-ABP Al Attiya Learning Center (Qatar). (Customer Service- Business Communications- Time Management- Business Basics and Finance-People Skills- Business Etiquettes- Self Awareness- IT for Business).
- Business English Intermediate. Al Attiya Learning Center (Qatar).
- Excellent seller. Al-Ahram foundation (Eavptl).



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## PERSONAL SUMMARY

DATE OF BIRTH: 25-07-1983

PLACE OF BIRTH: EGYPT

MARITAL STATUS: MARRIED

VISA STATUS: Residence

Permit, QATAR ID AND (NOC).

## SKILLS

## PERSONAL

COMMUNICATION	■	■	■	■	■	■	■	■	■
ORGANIZATION	■	■	■	■	■	■	■	■	■
TEAM LEADER	■	■	■	■	■	■	■	■	■
CREATIVITY	■	■	■	■	■	■	■	■	■
SOCIAL	■	■	■	■	■	■	■	■	■
"CAN DO" attitude	■	■	■	■	■	■	■	■	■

## COMPUTER

MS	■	■	■	■	■	■	■	■	■
INTERNET	■	■	■	■	■	■	■	■	■
CRM SOLUTION	■	■	■	■	■	■	■	■	■
MICROSOFT ERP	■	■	■	■	■	■	■	■	■
ORACLE ERP	■	■	■	■	■	■	■	■	■

## LANGUAGE

ARABIC	■	■	■	■	■	■	■	■	■
ENGLISH	■	■	■	■	■	■	■	■	■

References: Available on request