

SUDANESE

NOURELHAG AHMED

QID NO: 29473603836

Electrical engineer/ Sales engineer

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Alrayan, Fereej almurra , zone 55, St.450 ,
B.58

Profile: Motivated Sales Engineer/ Electrical engineer with a proven track record of driving revenue growth through technical expertise and effective sales strategies, Seeking a challenging Sales Engineer position to leverage my strong communication, problem-solving, and relationship-building skills in a dynamic sales environment.

EXPERIENCE

- **Sales Engineer**

Focus Engineering Electrical . Co
Alriyad, Khartoum, Sudan

03/2022 – 04/2023

As an Electrical Sales Engineer, my role is to promote and sell electrical products, solutions, and services to customers. I use my technical knowledge and sales skills to establish and maintain strong relationships with clients, identify their needs, and provide them with the most suitable electrical solutions.

- **Site Engineer**

Fu Hong Company
Khartoum, Sudan

06/2021 – 03/2022

Led the implementation and execution of electrical projects, ensuring adherence to quality standards and project timelines, Collaborated with cross-functional teams to design, develop, and deploy EMP protection systems for critical infrastructure, Conducted site surveys and assessments to identify potential vulnerabilities and implemented mitigation strategies, Coordinated with clients, contractors, and suppliers to ensure smooth project delivery and client satisfaction, Conducted regular site inspections and quality control checks to ensure compliance with engineering standards.

- **Assistant Site Engineer**

Konta Company
Elobied, sudan

01/2017 – 05/2021

Assisted in the planning and execution of electrical projects, providing technical support to the site engineering team, Contributed to the design and implementation of EMP

protection measures for sensitive equipment and systems, Conducted feasibility studies and cost estimates for proposed projects, ensuring budgetary compliance, Collaborated with senior engineers to troubleshoot technical issues and optimize project performance, Assisted in the preparation of project documentation and reports.

EDUCATION

- **B.SC. ELECTRICAL ENGINEERING (Honours)**
University of Kordfan , Sudan
2016 – 2022

Course

- **Electrical Installation Design For Buildings Facilities**
EXEMPLAR TRAINING CENTER, Khartoum, Sudan.
11/2018 – 02/2022
Inspecting, installing, repairing and performing aircraft maintenance tasks.

SKILLS

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|---|---|
| • Good listener and Advanced communication skills in both Arabic and English languages. | • Excellent adaptability to new working environments and new social and cultural realities. |
| • Sales and negotiation skills | • Take responsibility for achieving results. |
| • Microsoft Word, Excel advanced. | • Ability to learn quickly, correctly and motivated |
| • Team - work oriented | • Problem-solving and analytical skills, Market research and competitive analysis |
| • Ability to focus and priorities to deliver business value. | |
| • Customer relationship management | |