



OUSSAMA DAOU

Customer Relation Coordinator Salesmen

About Me

With 8 years of experience in the field of marketing and sales, I obtained the necessary skills for marketing, selling, dealing with customers professionally, saving time, and managing customer files to obtain the required goals.



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LANGUAGE

- Arabic native
- English good
- French good

EXPERTISE

- Management Skills
- Creativity
- Marketing skills
- Negotiation
- Critical Thinking
- Leadership
- Excellent presentation
- Ms office
- CRM
- Excellent communication

EXPERIENCE

Sales representative 2019 2023 wataniya tijara w tamiir

we were selling cars accessories i was carrying out our products presentation as well as

- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments

Sales executive 2015 2017 AMAN PHONE

We were selling in this branch Everything related to phones

I was Prepare and deliver appropriate presentations on our product.

- Provides sales management information by completing reports.
- pursuing new sales prospects, and maintaining customer satisfaction
- Collaborate with team members to achieve better results

EDUCATION

Ali Iounici university

Bachelor of administrative organizations 2013 2017

Algerian debate foundation

Communication and presentation skills 2020

Alison E-learning

Certificat of marketing strategy 2022