

IHSEN GABSI

sales representative



PROFILE

Doha, Qatar

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SKILLS

Strong active-listening and verbal-communication skills

Proficiency in problem-solving

Experience in customer sales

Expertise in conflict resolution

Time management

PERSONAL INFORMATION

Birthday : 08/06/1987

Nationality : tunisian

Gender : Male

Marital Status : Married

FRENCH

Arabic Fluent

English Fluent

French Intermediate

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Results-oriented clothing, fragrance and furniture sales associate with 10+ years of experience in the retail industry. Proven track record of exceeding sales targets and providing exceptional customer service. Skilled in building strong relationships with customers, maintaining an organized inventory and staying updated on current fashion trends to offer personalized styling skills advice.

WORK EXPERIENCE

sales representative / October, 2018 - September, 2023

ikea -qatar : Display the product on the shelf.

-List products.

-Maintain the cleanliness of the sales area. -Write sales report.

-Provide excellent service to consumers. -Achieve sales target.

-Understand promotion information.

fragrance sales associate / December, 2015 - July, 2018

Abdul Samad Al Qurashi : Greet customers and provide assistance in selecting fragrances.

- Explain the features and benefits of different fragrances.

- Demonstrate how to use fragrance products.

Assist customers in making purchases.

- Process payments and handle returns.

Fashion sales associate / July, 2010 - September, 2015

zen store- Tunisia :

- Greet and direct customers.

- Provide accurate information (e.g. product features, pricing and after-sales services)

Answer customers' questions about specific products and services.

- Conduct price and feature comparisons to facilitate purchasing.

-Ensure racks are fully stocked.

-Manage returns of merchandise.

Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times).

Inform customers about discounts and special offers.

Provide customer feedback to the Store Manager

Stay up-to-date with new products/services.

EDUCATION

bachelor of English literature / September, 2006 - May, 2010

university of languages in Gabes-Tunisia

PERSONAL INTERESTS

reading

shopping

travelling