

Summary

I am a flexible, reliable professional with excellent time management skills. I am self-motivated, responsible, and hardworking. As a team player, I thrive in challenging situations and adapt easily. I excel in both independent and team-oriented work environments.

Education

De La Salle College

Ordinary level

2001 - 2011

I have done Sri Lanka government schools ordinary level successfully in Sri Lanka Colombo

Experience

BISMI HARDWARE AND ELECTRICALS

Sales cum cashier

2012 - 2015

Assisting customers in choosing suitable products, explaining product features, handling sales transactions, and providing excellent customer service. Additionally, staying updated on the latest electronic products and power tools technologies, managing inventory, and achieving sales targets are typically part of the role. Effective communication and interpersonal skills are crucial for building rapport with customers and driving sales.

SHOP STYLE.LK

Manager

2015 - 2017

Orchestrated a 70% increase in mobile accessories and clothes and fancy sales, exceeding annual targets high-




Mohammed Amzath

CASHIER AND SALES
MANAGER

 33089678

 amzfaz@gmail.com

 Al sadd
Doha, Qatar

Skills

POS Billing system.

MS Excel.

MS Word

Online Platform control
system

People management

CCTV installation and services

Languages

English, Tamil, Sinhala

Interest

Motor racing

Motorcycle Repairs

Household Repairs

Computer Repairs

performing sales Established and nurtured key client relationships, contributing increase in client retention.

BISMI HARDWARE AND ELECTRICALS

2017 - 2023

Cashier and sales manager

Develop and implement strategic sales plans to drive revenue growth in the Hand tools and power tools sector. Stay abreast of market trends, competitor activities, and emerging technologies to inform sales strategies. Identify and capitalize on new market opportunities within the Hardware industry.

Cultivate and maintain strong relationships with key clients and stakeholders. Collaborate with clients to understand their product needs and provide tailored solutions. Ensure a high level of customer satisfaction and retention.

Set and monitor sales targets, analyzing performance metrics to optimize team productivity. Implement effective sales training programs to enhance the skills of the sales team. Regularly assess and adjust sales strategies to meet changing market dynamics.

Others

Member Of Federation Of
Motorcycle Sports In Sri Lanka
Captain U18 Blackhawks
Rugby Team (2012 to 2013)
Member of school Basket Ball
Team
Member of school Volley Ball
Team
Athletic For School



Mohammed Amzath