

# NADINE MOUSSA

Beirut, Lebanon

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Nationality: Lebanese ◆ Civil Status: Single ◆ Date of Birth: 01 January 1993

## CIVIL & ENVIRONMENTAL ENGINEER

Highly skilled and dedicated Civil and Environmental Engineer with a strong background in designing and managing complex infrastructure projects. Equipped with a solid foundation in civil engineering principles and a deep understanding of environmental sustainability, I am committed to creating innovative solutions that balance the needs of society with the preservation of our natural resources.

### AREAS OF EXPERTISE

Sales | Quality Assurance | Quality Control | Commercial | Quality Assurance  
Audits | ISO Standards | Administration | Commercial | Quality Assurance

### PROFESSIONAL EXPERIENCE

#### **Valeo Group, Lebanon**

Feb 2021 - October 2023

Sales Engineer

##### Role:

- Cultivate and maintain strong relationships with clients, understanding their needs and ensuring satisfaction.
- Provide technical expertise during sales presentations and demonstrations.
- Create compelling and customized sales proposals in response to client requirements.
- Negotiate contracts and terms to ensure mutual satisfaction and long-term partnerships.
- Stay informed about industry trends, competitor activities, and emerging opportunities.
- Work closely with engineering and product development teams, providing feedback from client interactions.
- Collaborated with the IT department to identify hardware and software needs.
- Conducted negotiations with IT vendors to secure favorable terms and pricing.

#### **Valeo Group, Lebanon**

August 2019 – Feb 2021

Site Engineer

##### Role:

- Oversee and manage all aspects of civil engineering projects, from planning to completion.
- Conduct regular site inspections to monitor construction progress and quality.
- Identify and address technical issues, challenges, and obstacles that arise during construction.
- Prepare regular progress reports for clients and project management teams.

##### Latest Projects:

- Baisour Canopies (Mercy Corps NGO'S)
- Head of Baalbek (prefabricated house – World Vision NGO'S)
- Renovation for residential apartment in Baja (World Vision NGO'S).
- Sanitation: Wastewater treatment units in informal settlements (Save the Children NGO'S).
- Building Rehabilitation after Beirut Blast.

### EDUCATION

Beirut Arab University (BAU) - Bachelor in Civil & Environmental Engineer (2011-2016)

Al Kawthar High School - Life Science (2010-2011)

### LANGUAGES

Arabic (First Language)

English (Excellent in reading, writing and verbal skills)

French (Good in reading, writing and verbal skills)

### TECHNICAL SKILLS

Microsoft Project & Office, Auto-Cad, Computer Skills, Revit