

# Daryl Mendoza Juco

Email Address: [daryljuco@gmail.com](mailto:daryljuco@gmail.com)

Contact Number: +974 7719 5341



## Profile:

I am a highly motivated and hardworking individual with over 9 years of experience in customer service, particularly in the Automotive Industry. I am seeking a responsible role in a reputable organization where I can make the best of my potential and contribute to the organization's growth.

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## Skills:

- I am fluent in English language.
- I have a good understanding of all vehicles, especially Diesel Vehicles and Heavy Vehicles.
- I can diagnose issues quickly and accurately with the help of proper tools and equipment.
- I can work under pressure and on a tight schedule.
- I can analyze a critical situation and provide an effective course of action.
- I am organized with my work and workplace.
- I can work well in a diverse group of individuals.

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## Work Experience:

❖ **Juco Auto Supply - Porac, Pampanga, Philippines**  
**2022 up to present - Store Manager**

### Job Description:

- Overseeing the daily operation of the store.
- Overseeing pricing and stock control.
- Managing the budget and expenses of the store.
- Manages the finances and bookkeeping of the store.
- Dealing with customers' inquiries and complaints.
- Social Media Manager – Facebook account.

❖ **Matmig Auto Supply and CEJ Auto Supply - Porac, Pampanga**  
**2019 to 2022 - Sales Representative**

**Job Description:**

- Selling and upselling our products and services to customers and representing the brand.
- Reaching out to potential leads through a variety of channels, such as email, phone, text, and social media.
- Obtaining deposits and balance of payment from clients.
- Answering client questions about credit terms, products, prices, and availability.

**Additional Task:**

- Recovers overdue payments on accounts.
- Negotiates with customers about the pricing packages and alternative payment solutions.

❖ **Jhendy Trucking - Porac, Pampanga**  
**2013 to 2015 - Auto Mechanic**

**Job Description:**

- Fixes and replaces parts of customer trucks and vehicles.
- Use diagnostic tools and computers to identify vehicle systems failures.
- Inspect, test, and analyze customer vehicles for basic automotive functions.

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**Educational Background:**

**2015 to 2017**

**Tertiary Education**

Aircraft Maintenance Technology  
Philippine State College of Aeronautics

**2007 to 2011**

**Secondary Education**

Saint Catherine's Academy

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**Personal Information:**

Birthday	February 10, 1995
Age	28 Years Old
Nationality	Filipino
Marital Status	Married

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**Certificates are available on request.**