

# **Almustafa Mohammed Ali Ahmed**

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Location: Building 58 - Street 450

Al-rayyan - Qatar

## **Summary:**

As a **Sales Engineer**, I am seeking about new career opportunity where I can fully utilize my potential in the sales domain to contribute to the success and prosperity of the company. I worked at **GTX Technology Company**, I have skills in Data entry (Remote or in-site), typing speed. and I have Strong problem-solving skills and make informed decisions.

## **Education:**

University of Khartoum, Faculty Of Engineering Bachelor of Science (B.Sc) (Honours)  
Mining Engineering. With (Second Class – Division II) (10/2015 – 12/2021).

## **Work Experience:**

### **GTX Technology Company**

Job Title: Sales Engineer

Duration: 01/01/2023 until 10/8/2023

- Assisting customers in solving problems related to electronic products, merchandise, goods, and services.
- Assisting the company in researching and developing new products.
- Always ready to provide technical support to customers.
- Permanent and continuous search for new customers who may benefit from the services and products provided by the company and convincing them of them.
- Securing and preparing orders, in addition to designing orders based on the customer's desire.
- Preparing periodic reports on sales and costs.
- Carrying out periodic visits to customers and organizing exhibitions.
- Maintaining customer records and evaluating their satisfaction.
- Work and consult with customers and other engineers to evaluate needs and requirements for systems and products.

### **Alnawatee for Gold & Copper Company Limited**

Duration: 4/10/2022 until 15/12/2022

Job Title: Processing Engineer

## **Language:**

- Arabic: Native Language.
- English: Good

**Soft Skills:**

- Complex problem solver and making decisions.
- High level of interest in upgrading my knowledge
- Politeness, good appearance and good behaviour with different groups of people.
- Strong computer skills
- Cooperative with teamwork.
- Collaborative and hard worker.
- Price negotiation skills.
- Good research skills in order to study the labor market

**Skills:**

- Microsoft (Excel, Word, and Power Point).
- Typing Speed
- Data Entry (Remote)
- Autodesk AutoCAD

**Courses:**

- Product Management Essentials (9/7/2023).
- Introduction to Social Media Marketing (9/7/2023).