

## Fazil Sha A



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### OBJECTIVE

A highly competent Mechanical Engineer having an experience of more than two years in world's most popular automotive brand like Renault and Hyundai and worked in service ,engineering, administration and sales department. Iam searching for jobs in these fields of experiences to enhanced,improve, introduce latest innovative reforms and services.

### ACADEMIC DETAILS

Degree/Course	Institution	Year of Passing	Percentage / Grade
10th Standard.	CBSE- Central Board of Secondary Education.	2008	81%
Higher Secondary .	PPMHSS Kottukara.	2010	88%
BE -Mechanical Engineering.	Dhaanish Ahmed Institute of Technology - Anna University.	2019	7.01
Bachelor of Business Administration .	Madras University Distance Education.	2021	.%
PG Diploma in Supply Chain Management and Logistics.	Bharathiyar University Distance Education.	Pursuing	0%

### WORK EXPERIENCE

Organization	Designation	Duration
TVS Renault .	Automobile Service Advisor.	Dec 2020 - Mar 2021
Hyundai- Classic Hyundai.	Automobile Service Advisor.	Mar 2021 - Jul 2021
Ayyadan Ceramics.	Sales Executive and administration.	Jun 2021 - Oct 2021
KCM car care.	Service Advisor	Oct 2021 - Mar 2022
Ayyadan Ceramics	Marketing Executive and administration.	Apr 2022 - Dec 2022

### Roles

- Operation of DMS software.  
Vehicle entry for service  
Follow up of customers.  
Supervision of vehicle service events.  
Assisting the Service Manager.  
Customer follow up and satisfaction rating.  
Floor incharge.  
Introduction of value added service to the customers.  
Event Management.  
Vehicle delivery.  
Participation in sales and service events.
- Operation of DMS.  
Hyundai HML app registration.  
Introduction of Hyundai products.  
Assisting in spare parts sections.  
Assisting the Service Manager.  
Follow up of Vehicle service events.  
Vehicle sales events.  
Customer Follow up and Satisfaction rating.  
Sales events.  
Floor incharge.  
Final inspection.
- Supervision of sales events.  
worked as Sales and Marketing executive.  
Finding potential customers.  
Auditing and Sales promotion events.  
Introduction of sales promotion strategies.  
Implementation of new sales methodologies.  
Participation in sales promotion events.  
Customer follow up.

- Operation of DMS.  
Introduction of Hyundai products.  
Assisting in spare parts sections.  
Assisting the Service Manager.  
Follow up of Vehicle service events.  
Vehicle sales events.  
Customer Follow up and Satisfaction rating.  
Sales events.  
Floor incharge.  
Final inspection.  
Operation of DMS software.  
Vehicle entry for service  
Follow up of customers.  
Supervision of vehicle service events.  
Assisting the Service Manager.  
Customer follow up and satisfaction rating.  
Floor incharge.  
Introduction of value added service to the customers.  
Event Management.  
Vehicle delivery.  
Participation in sales and service events.  
Operation of DMS software.  
Vehicle entry for service  
Follow up of customers.  
Supervision of vehicle service events.  
Assisting the Service Manager.  
Customer follow up and satisfaction rating.  
Floor incharge.  
Introduction of value added service to the customers.  
Event Management.  
Vehicle delivery.  
Participation in sales and service events.  
Operation of DMS software.  
Vehicle entry for service  
Follow up of customers.  
Supervision of vehicle service events.
- Supervision of Marketing activities.  
Promotion of the company.  
Website and search engine optimization.  
Finding new customers.  
Customer follow up.  
Book keeping.  
Implementation of new Marketing methods.

## PROJECT DETAILS

### PROJECT : 1

**Title** : Fixation housing  
**Description** : Project about cnc fixation housing and Ansys simulation about the project.  
**Duration** : 1 year  
**Role** : Team leader.  
**Team Size** : 3

### PROJECT : 2

**Title** : Boiler design.  
**Description** : Design of the boiler and implementation of new boiler designs.  
**Duration** : 6 months  
**Role** : Sole project  
**Team Size** : 1

### PROJECT : 3

**Title** : Engine using Pneumatic Compressor .  
**Description** : Engine using Pneumatic Compressor.  
**Duration** : one year.  
**Role** : Team leader.  
**Team Size** : 3

## FIELD OF INTEREST

- Reading scientist books.

- Project designs.
- Mechanical equipments designs.
- Software and web designing.
- Games and drama.

## SKILLS

- Software skills.
- Web development.
- Language skills.
- Computer skills.
- Auto cad

## INDUSTRIAL EXPOSURE

**Industrial Visit at** : Malabar cements in Palakad ,Kerala for 3 months.  
Kerala agro machinery corporation in Palakkad,Kerala.Food pulp industry in Coimbatore, Tamil nadi

**Implant Training at** : Akshaya enterprises coimbatore,Tamilnadu for 3 months.

## ACHIEVEMENTS

- Debate winner in college day celebration.
- Elocution first price.
- Drama winner.
- Project presentation in college symposium.

## CURRICULAR ACTIVITIES

- Project presentation in college symposium.
- Submitted two college projects.
- Drama.
- Elocution.
- Debate.

## STRENGTH

- Leadership and team leading skills.
- Confident and goal oriented.
- Highly fluent language.
- Ansys certified

## HOBBIES

- Games.
- Books.
- Scientific projects.
- Drama and movies.

## REFERENCE

**Akbar Basha sir.**

Director.

Dhaanish Ahmed Institute of Technology.

Director@dhaanishcollege.in

**Ameen sir.**

PRO

Dhaanish Ahmed Institute of Technology.

PRO@dhaanishcollege.in

## DECLARATION

I hereby declare that's all the information given above is true and correct to the best of my knowledge. All the information shared in the resume is correct and I take the complete responsibility for its correctness.  
I solemnly declare that the information in this resume is true for the best of my knowledge and belief.

Date :    /    /2023  
Place : Doha,Qatar



(Fazil Sha A)