



MOHAMMED IRFAAN MOGUL

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Nationality: British

Personal Profile: An articulate and self-motivated individual who is hard working and always displays professionalism. I possess strong communication and leadership skills that I have gained through a variety of work experience in sales and management roles. I can work autonomously as well as part of a team and enjoy engaging in challenging and intellectually stimulating task. I have a passion for retail and sales and enjoy roles in communication capacity.

Employment History:

Cover Teacher - The Deanery CE Academy - August 2023 - Present

Actor – Self Employed – August 2019 – Present

Account Manager – GL Assessment – December 2017 – August 2019

- To manage and deliver a great customer service and aim to achieve all sales targets, as well as help retain the current business within my segment.
- To up sell and cross sell exam assessments to all schools around UK.
- To process the orders as well as parts of administration and finance.

Sales Executive – Simply Gym – November 2016 – November 2017

- To meet KPI targets.
- Deliver great customer service and contribute towards the sales of memberships and meet targets of the business.

Sales Executive/Store Manager – Ridgeway Group – January 2015 – September 2016

- To deliver and exceed targets.
- Personally deliver exceptional customer service and contribute towards the sales and profit targets of the business.
- Participation and cooperation with colleagues to achieve the team objectives.
- Taking customers through FCA compliant information and tailor packaging finance deals for them.
- Invoicing and sales completion of vehicle handover on collection.
- To lead by example, demonstrating to the team an exceptional high level of customer service. Going above and beyond.

Sales Consultant – Car Shop – October 2012 – December 2014

- As a part of the Carshop process my responsibilities were to engage with customers on reception and take them through the Carshop journey.
- Fact find with customers to find out their requirements for a vehicle.
- Demonstrate to the

customers a variety of different vehicles and test drive them to establish the correct vehicle to suit their needs. • Close deals and hand customers over to the business specialist for finance options. Higher Education:

Salesman/Sales Floor Manager – Phones 4 U – August 2005 – September 2012

- Maintaining store presentation and electric display.
- Replenishment and oversight of sales floor inventory.
- Liaising with suppliers and providers of Phones 4 U merchandise.
- Point of sales motivating staff through various financial and none-financial rewards/incentives as a means of encouraging sales.

Education:

Swindon College, Swindon – July 2004 – April 2005 Performing Arts in Acting and Media studies. **Swindon College, Swindon** – June 2003 – June 2004 Level 1 Certification in Motor Vehicle Studies. **Lydiard Park Academy, Swindon** – October 2021 – June 2003 GCSEs Maths & English.

References available upon request.