

IBRAHIM NACERI

An independent and self-motivated graduate with proven and tested negotiation, sales and marketing skills. My knowledge in sales provides me with the ability to ensure excellent customer service and satisfaction at all times.



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🏠 Ain Khaled Doha

WORK EXPERIENCE

Sales Associate

ZARA, ALGERIA

FEB 2020-AUG 2022

- Maintains relationships with clients by providing support, information and guidance, recommending profit and service improvements.
- Physical merchandising of goods and organization of showroom.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.

Sales Associate

ADIDAS, ALGERIA

MAY 2019-JAN 2020

- Remain knowledgeable on products offered and discuss available options.
- Team up with co-workers to ensure proper customer service.
- Build productive trust relationships with customers.

Senior Client Advisor

FOOT LOCKER, ALGERIA

SEP 2018-MAR 2019

- Ensure high levels of customer satisfaction through excellent sales service.
- Suggest ways to improve sales (eg. planning marketing activities, changing the store's design Process POS (point of sale) purchases.

Sales Associate

ENERGYM, ALGERIA

OCT 2017-SEP 2018

- Present, promote and sell products/services.
- Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.
- Analyze the territory/market's potential, track sales and status reports.
- Continuously improve through feedback.

EDUCATION&CERTIFICATES

- Fitness education school. JAN2019-JAN2020
- Adidas Algerian Branch. FEB 2016-AUG 2018
- Software and Photoshop. SEP 2015-FEB 2016
- Hight Shool education level.

SKILLS

- . Communication Skills
- . Public Speaking
- . Starting
- . Leadership

LANGUAGES

- . Arabic - Native
- . French - Bilingual
- . English - Excellent

INTERESTS

- . Exercising and healthcare
- . Team or individual sports
- . Outdoor activities