

MUHAMMAD HARIS

SALES EXECUTIVE



ABOUT ME

Dedicated and results-driven field executive with a proven track record of consistently surpassing targets. Experienced in leading and motivating team members to achieve collective success. A dynamic professional with a focus on delivering exceptional results through effective leadership and goal-oriented strategies.

PERSONAL INFO

DOB : APRIL ,14 1998
ID : 29858610434
contact : 97451001435
Address: Doha Qatar
Visa status : Transferrable
E.Mail : harrykhan573@gmail.com

KEY RESPONSIBILITY

Oversee and manage the daily operations of our business in a specific geographic region.

Develop and implement strategic plans to achieve sales targets and increase profitability.

Ensure compliance with all company policies and procedures as well as regulations and standards.

LANGUAGES

ENGLISH, URDU

HINDI ,SINDHI

PUNJABI

EXPERIENCE

ORGANIZATION : **PHARMEVO PVT LTD.**
Organization type : pharmaceutical, manufacturing
Designation : **FIELD EXECUTIVE**
location : Hyderabad (pakistan)

Tenure

2019 to till date nov 2021

JOB DESCRIPTION

My primary task of informing clinicians about the medical benefits of dosing patients with my company's product. I meet frequently with healthcare professionals to describe the drug's chemistry, uses, side effects, and potential interactions. Being successful in the fast-paced environment requires exceptional interpersonal abilities. PSRs must have the verbal communication skills to objectively convey detailed statistics about and ingredients in medicines. And team management to achieve our goals and objectives. Products knowledge
Customer relations
Team management.
Patient benefits
Target achievement
Communication skills

ORGANIZATION : **PC CORPORATION.**
Organization type : Motorcycle spare part manufacturing company
Designation : **SALES EXECUTIVE**

Tenure

July 2021 to Sep 2023

JOB DESCRIPTION

Meeting with clients virtually or during sales visits demonstrating and presenting products, Establishing new business maintaining accurate records attending trade exhibitions, conferences and meetings reviewing sales performance negotiating contracts and packages working towards monthly or annual targets

EDUCATION

UNIVERSITY OF SINDH
BACHLOR OF ARTS (B.A)

Year

2017 - 2019

DIPLOMA
ASSOCIATE ENGINEERING IN MECHANICAL

Year

2015 - 2018

B.I.S.E Hyderabad Pakistan

INTERMEDIATE

Year

2014 - 2016

SKILLS

MS . Office (word , Excel)