



ABDULKUDDUS SOLIEV

Sales Representative

Contact Me

- +97450787156
- soliev1208@gmail.com
- Al Markhiya
Doha, Qatar

Other Info

Skills

- ~Honest and transparent.
- ~Adaptable and flexible.
- ~Good communication skills.
- ~Resourceful and very organized.
- ~Advanced interpersonal skills.
- ~Commitment to quality and service.
- ~Relationship/team building.

Languages

English
Arabic
Turkish
Russian
Uzbek
Kyrgyzstan

Interest

Listening audiobooks, Learning new languages, Playing football, Watching documentary movies



About Me

Highly persuasive sales representative seeking an position where I can apply my relationship-building and persuasion skills. Looking for a company that prioritizes internal promotion where I can continue to grow



Experience

2020 - Jan -
present

Al Emadi Enterprise | Sales Representative

- *Ability to convert leads into opportunities efficiently and effectively.
- *Reach out to existing and potential customers to offer products and services.
- *Geared toward interacting with customers at large events and small events
- *Communicate with customers to understand their requirements and needs.
- *Offer solutions based on clients' needs and capabilities.
- *Enter and update customer information in the database.
- *Handle grievances to preserve the company's reputation.
- *Full-time availability for the whole year.

2017 - Nov - 2019
- Dec

The Torch Hotel Doha | Sales cum Reservation Agent

- *Answer phones and assist customers in making, altering, or canceling reservations
- *Respond to emails with reservation information, confirmations, and additional details
- *Advise customers regarding ongoing promotions or available upgrades that may enhance their experience
- *Answer questions regarding rooms, facilities, rates, and events
- *Accurately record customer information and charge credit

Others

Driving License - Qatar (Valid)

Computer Skills

Microsoft Word, Excell, PowerPoint
Outlook - Professional
Adobe premiere pro - Professional
Adobe Photoshop - Professional
Software Troubleshooting - Professional
Installation, Rewrite OS System, Antivirus
Upgrading RAM, ROM,

cards upon successful reservations

2014 - 2017

Chevrolet Asaka, Uzbekistan | Car Rental And Leasing Agent

- *Processing paperwork such as collecting signatures and scanning IDs to ensure compliance with local laws
- *Communicating with customers to answer questions and address concerns about their reservations or rental vehicles
- *Explaining insurance coverage, including deductible requirements and optional coverage available for an additional fee
- *Helping customers choose a vehicle that meets their needs, based on factors such as price, mileage allowance, and number of seatbelts



Education

2019 - 2020

The Torch Hotel Doha | Sales And Marketing Training

- CRM platform
- Strategic sales
- Digital Marketing
- Outdoor sales

2016 - 2017

Abu Dhabi Learning Center, Uzb | Accounting And Finance

- Banking
- Financial transactions
- Cryptocurrency
- Trading

2013 - 2016

Khodjaobod Vocational College | Hotel Management

- Hospitality program
- Tourism
- Sales Marketing
- Financing



Projects

2021 -

"LYTDRIVE" Car Accessories And Parts | Owner Personal Company in Qatar