



NARESH MEHTA

SALES & MARKETING

CONTACT

+97477262442

nareshbyt@gmail.com

Doha, Qatar

SKILLS

- Sales and Marketing Strategies
- Excellent Communication Skills
- Customer Relationship Management
- Market Research and Analysis
- Team Management
- Microsoft Office

LANGUAGE

English ★★★★★
Arabic ★★★★★
Hindi ★★★★★
Nepali ★★★★★

VISA STATUS

Passport No. : 06542401
Qid No : 28452410609
With (NOC)

Qatar Driving License:
Light Manual

PERSONAL DETAILS

Date of Birth : 02-04-1984
Father's Name : Laxman Mehta
Gender : Male
Marital Status : Married
Nationality : Nepalese

HOBBIES

Reading Book
Photography
Travelling

SUMMARY

Dynamic and results-driven sales and marketing professional with over 18 years of experience in developing and executing successful sales and marketing strategies. Proven ability to achieve and exceed sales targets, build strong customer relationships, and drive business growth. Adept at collaborating with cross-functional teams and utilizing data-driven insights to inform decision-making. Seeking a challenging role in a dynamic organization to leverage my skills and experience to drive results.

EDUCATION

HIGHER SECONDARY SCHOOL

Janta Multiple Higher Secondary school, Nepal

PRIMARY SCHOOL LEVEL

Bhagawati Secondary School, Nepal

EXPERIENCE

1. Bin Yousaf Trading & waterproof WLL, Qatar

Salesman: - Mar. 2005 – Present

- Conducted market research to identify potential clients and market trends.
- Responsible for selling and promoting company products to customers.
- Presented products and services to clients and closed deals.
- Generated leads and contact potential clients.
- Ensured that all products are delivered to customers on time and in the correct quantity
- Maintained relationships with clients to ensure customer satisfaction achievements.
- Coordinate with the sales manager to set and meet new and used sales quotas.
- Perform pre-delivery inspection and road test before delivery to customers.
- Demonstrate products and share product knowledge with customers as required.
- Attend trade shows and conferences to promote the company's products.
- Create and implement innovative sales strategies to increase revenue.
- Meet and exceed monthly and yearly sales targets
- Provided excellent customer service and support.

DECLARATION

I hereby declare that the above particulars are true and correct to the best of my knowledge and belief.