



MOHAMED SGHAIER BENSALAH

Sales Consultant

I am an approachable, motivated and confident Sales Executive with ability to excel sales targets and make a real difference in the company's revenue generation.

Education

- e 2015-2017
Bachelor Degree
Science

About Me

- **QID NO:** 29578800816
- **Exp. Date:** 29/06/2024
- **DOB :** 26/04/1995
- **Nationality:** Tunisia
- **Passport No:** H230192
- **License:** Valid Driving license.
- **NOC:** Available transfer

Expertise Skills

- Good communication
- Computer Programming
- Customer Services
- Management Skills
- Leadership

Contact info

+974 33796006

O hammouchh6l@gmail.com

C) Westbay, Doha, Qatar

Work Experience

Sales Consultant

Q- Auto , Volkswagen Department

- 20-09-2023 till present
- *Meeting and greeting customers who enter the sales lot or dealership in a welcoming and helpful way*
- *Answering general and detailed questions about particular vehicles and the financial aspects of buying them*
- *Helping customers sort out and process their financing and purchase options based on their specific situation*
- Sales Executive
Alfardan Automobiles Co. L.L.C.
Motorcycle department.
11-01-2021- 17-08-2023
- Conduct market research to possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling identify selling, networking and social media
- Set up meetings with potential clients and listen to their wishes and concern

Sales Agent
Multinet Real-estate Company,

15-05-2020 - 30-12-2020

- Highlight key leadership skills such as communication, problem solving, and decision making.
- Include examples of successful projects and initiatives you have lead.



alfardan
Alfardan Automobiles

A member of Alfardan Group

Ref: AFA/HR/RN172-2023/10202

Date: 22 August 2023

To Whom It May Concern,

EMPLOYMENT CERTIFICATE

This is to certify that **Mr. Mohamed Sghaier Bensalah**, holder of Tunisian Passport No. H230192, was employed in our company from 11-Jan-2021 to 17-Aug-23. His last held position was "Sales Executive" for Alfardan Automobiles Company, Motorcycles department.

This certificate has been issued upon the employee's request for any legal purposes it may serve.

Salah Bitar

Regional Human Resources Manager





Alfardan Automobiles

A member of Alfardan Group

This is to certify that

Mohamed Bensalah

has successfully completed the following
BMW Online Training Course/s:

- BMW - Motorrad K67 K66 KM3 2023 Technology (ENG)
- Motorrad • Basic Ride & Style - News 2022 (ENG)
- Motorrad - Technology BMW G 310 RR (2023) (ENG)
- WBT Advanced Sales (ENG)
- WBT Basic Product (ENG)
- WBT Basic Ride&Style News 2019 (DEU)
- WBT Bike-to-Bike (ENG)
- WBT BMW Motorrad Electric Part 1 (ENG)
- WBT BMW Motorrad Premium Selection (ENG)
- WBT Fit-for-All (ENG)
- WBT ISPI Next Administrator (ENG)
- WBT Motorrad - The new BMW R 1250 RT (Product) (ENG)
- WBT Motorrad - The new BMW R nineT Models (ENG)
- WBT New Technologies - ABS & ABS PRO (ENG)
- WBT New Technologies - Dynamic Brake Control (ENG)

The above mentioned data is generated and approved by:

ABED ASSALAM BRAIDY

Training Manager

Email: abraidy@alfardan.com.qa

Date of Issuance; August 21, 2023



الفران للسيارات
Alfardan Automobiles

A member of Alfardan Group

This is to certify that

Mohamed Bensalah

has successfully completed the following
BMW Online Training Course/s:

- WBT New Technologies - ECALL {ENG}
- WBT New Technologies - Hill Start Control - (HSC & HSC Pro) {ENG}
- WBT The new BMW F 900 Rand F 900 XR {ENG}
- WBT The new BMW R 1250 Boxer models {ENG}
- WBT The new BMW R 18 {ENG}
- WBT The new BMW S 1000 RR {ENG}
- Communication and Interpersonal Skills
- Virtual PLT 6 cylinder models live Q&A
- WBT New Technologies - Dynamic ESA {ENG}

The above mentioned data is generated and approved by:

ABED ASSALAM BRAIDY

Training Manager

Email: abraidy@alfardan.com.qa

Date of issuance: August 21, 2023

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Alfardan Automobiles Co. (L.L.c.)
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Capital: 60,000,000 Q.R. - C.R. 25798

www.alfardan.com.qa



Alfardan Automobiles

A member of Alfardan Group

This is to certify that

Mohamed Bensalah

has successfully completed the following
Ducati Online Training Course/s:

- Pre-Owned Bike Business
- Spare Parts Business
- Apparel Business
- Accessories Business
- Aftersales Business
- Customer 360
- Managerial Paths

The above mentioned data is generated and approved by:

ABED ASSALAM BRAIDY
Training Manager
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