



# MOHAMED SGHAIER BENSALAH

## Sales Consultant

I am an approachable, motivated and confident Sales Executive with ability to excel sales targets and make a real difference in the company's revenue generation.

## Education

- e 2015-2017  
Bachelor Degree  
Science

## About Me

- **QID NO:** 29578800816
- **Exp. Date:** 29/06/2024
- **DOB :** 26/04/1995
- **Nationality:** Tunisia
- **Passport No:** H230192
- **License:** Valid Driving license.
- **NOC:** Available transfer

## Expertise Skills

- Good communication
- Computer Programming
- Customer Services
- Management Skills
- Leadership

## Contact info

+974 33796006

**O** hammouchh6l@gmail.com

**C)** Westbay, Doha, Qatar

## Work Experience

Sales Consultant

**Q- Auto , Volkswagen Department**

- 20-09-2023 till present
- **Meeting and greeting customers who enter the sales lot or dealership in a welcoming and helpful way**
- **Answering general and detailed questions about particular vehicles and the financial aspects of buying them**
- **Helping customers sort out and process their financing and purchase options based on their specific situation**

Sales Executive

**Alfardan Automobiles Co. L.L.C.  
Motorcycle department.**

11-01-2021- 17-08-2023

- **Conduct market research to possibilities and evaluate customer needs**
- **Actively seek out new sales opportunities through cold calling identify selling, networking and social media**
- **Set up meetings with potential clients and listen to their wishes and concern**

Sales Agent  
**Multinet Real-estate Company,**

15-05-2020 - 30-12-2020

- **Highlight key leadership skills such as communication, problem solving, and decision making.**
- **Include examples of successful projects and initiatives you have lead.**



الفران للسيارات  
Alfardan Automobiles

A member of Alfardan Group

Ref: AFA/HR/RN172-2023/10202

Date: 22 August 2023

To Whom It May Concern,

### EMPLOYMENT CERTIFICATE

This is to certify that **Mr. Mohamed Sghaier Bensalah**, holder of Tunsian Passport No. H230192, was employed in our company from 11-Jan-2021 to 17-Aug-23. His last held position was "Sales Executive" for Alfardan Automobiles Company, Motorcycles department.

This certificate has been issued upon the employee's request for any legal purposes it may serve.

**Salah Bitar**  
Regional Human Resources Manager





# Alfardan Automobiles

A member of Alfardan Group

This is to certify that

## Mohamed Bensalah

has successfully completed the following  
BMW Online Training Course/s:

- BMW - Motorrad K67 K66 KM3 2023 Technology (ENG)
- Motorrad • Basic Ride & Style - News 2022 (ENG)
- Motorrad - Technology BMW G 310 RR (2023) (ENG)
- WBT Advanced Sales (ENG)
- WBT Basic Product (ENG)
- WBT Basic Ride&Style News 2019 (DEU)
- WBT Bike-to-Bike (ENG)
- WBT BMW Motorrad Electric Part 1 (ENG)
- WBT BMW Motorrad Premium Selection (ENG)
- WBT Fit-for-All (ENG)
- WBT ISPI Next Administrator (ENG)
- WBT Motorrad - The new BMW R 1250 RT (Product) (ENG)
- WBT Motorrad - The new BMW R nineT Models (ENG)
- WBT New Technologies - ABS & ABS PRO (ENG)
- WBT New Technologies - Dynamic Brake Control (ENG)

The above mentioned data is generated and approved by:

**ABED ASSALAM BRAIDY**

**ABED ASSALAM BRAIDY**

Training Manager

Email: [abraidy@alfardan.com.qa](mailto:abraidy@alfardan.com.qa)

Date of Issuance; August 21, 2023

Alfardan Automobiles Co. (L.L.C.)  
P.O. BOX: 3763, Doha - Qatar  
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Capital: 60,000,000 Q.R. - C.R. 25798

[www.alfardan.com.qa](http://www.alfardan.com.qa)



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**Alfardan Automobiles**

A member of Alfardan Group

This is to certify that

**Mohamed Bensalah**

has successfully completed the following  
BMW Online Training Course/s:

- WBT New Technologies - ECALL {ENG}
- WBT New Technologies - Hill Start Control - (HSC & HSC Pro) {ENG}
- WBT The new BMW F 900 Rand F 900 XR (ENG)
- WBT The new BMW R 1250 Boxer models (ENG)
- WBT The new BMW R 18 (ENG)
- WBT The new BMW S 1000 RR (ENG)
- Communication and Interpersonal Skills
- Virtual PLT 6 cylinder models live Q&A
- WBT New Technologies - Dynamic ESA {ENG}

The above mentioned data is generated and approved by:

**ABED ASSALAM BRAIDY**

Training Manager

Email: [abraidy@alfardan.com.qa](mailto:abraidy@alfardan.com.qa)

Date of issuance: August 21, 2023

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This is to certify that

**Mohamed Bensalah**

has successfully completed the following  
Ducati Online Training Course/s:

- Pre-Owned Bike Business
- Spare Parts Business
- Apparel Business
- Accessories Business
- Aftersales Business
- Customer 360
- Managerial Paths

The above mentioned data is generated and approved by:

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**ABED ASSALAM BRAIDY**  
Training Manager  
Email: abraidy@1f;1rdan.com.q;t

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