

# MUHAMMED NOUFEL A

## Sales & Marketing Executive



Desire to be a part of vibrant and leading organization and create footprints as a Sales & Marketing Executive, to assist the organizations in all aspects by utilizing all my skills, knowledge, abilities and experience with a balance of hands on, management and leadership responsibilities.

📍 Doha, Qatar 📞 +974 3028 1557 📧 noufelshornur@gmail.com

## Experience

### Bespoke Trading WLL

Sales & Marketing Executive

Doha, Qatar

#### Jan 2023 - Present

- Project sales and support.
- Take appointment and meeting new client.
- Prepare quotations.
- Collect payment from customers.

### Tahara Trading W.L.L

Sales & Marketing Executive

Doha, Qatar

#### Jan 2016 - Dec 2022

- Dealing with more than 80 active customers in building material field.
- Identify potential new clients.
- Demonstrating and presenting products.
- Identifying the fluctuations of stakes in the market.
- Purchase of all local products and materials for shop.
- Purchase of all materials requirement for project and for other PO.
- Meeting the monthly and yearly target.
- Negotiate pricing and contractual terms as required to close the sale.
- Work cross functionally with our sales development, marketing, product and delivery teams to deliver Outstanding results.
- Analyzes and creates a plan for engaging the target market.
- Schedules appointments and meetings as necessary.
- Create invoice, and collect payment.
- Payment follow up

## PERSONAL PROFILE

### Address in India:

Athikkaparambil House, Cholakulam, Shoranur P.O  
Palakkad Dist, Pin - 679121 Kerala - India

**Date of Birth: 26 August 1991**

**Marital Status: Married**

**Passport No.: V5282477**

**Visa Status: Employment**

**Nationality: Indian**

**Driving License: Qatar, Indian**

## Skills

Sales Team Supervision

New Account Development

Relationship Building

Complex Negotiations

Presentations & Proposals

Closing Strategies

Email and Tele Marketing

Social Media Marketing

Computer and software knowledge

Meeting Sales Goals

## Interests

Movie

Cooking

Education

HIGHER SECONDARY

Co-operative Collage, Ottapalam, Kerala  
Jun 2009 - Apr 2011

HIGH SCHOOL

KVR High School, Shoranur, Kerala  
Jun 2007 - Apr 2008

Certifications

Diploma in Computer Hardware and Network Engineering

Accel IT Academy, Thrissur, Kerala.

Graphic Designing

Global Tech Computer Systems. Shoranur, Kerala

Computer Accounting with Computer Fundamentals

India Skills PVT LTD, Palakkad, Kerala

Declaration

I hereby declare that the above given information's are true and correct to the best of my knowledge and belief.

Muhammed Noufel A

Doha - Qatar

Languages

English



Arabic



Hindi



Malayalam



Tamil

