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Doha - Qatar

## Education

- Bachelor's Degree in HSE
- Skikda University 20 August 1956
- Skikda-Algeria
- 2011

## Skills

- Costumer Assistance and Detail Oriented.
- Excellent costumer service skills.
- Excellent Verbal and Written Communication Skills.
- Excellent organizational skills.
- Excellent Knowledge of Microsoft Office Software.
- Time Management ,Multitasking and Excellent team player.
- Can solve problems using own initiative.
- Ability to Work with divers audiences and Under pressure .
- Ability to Work for Long hours in day .
- Ability to do product presentations to single clients or groups.
- Experience of setting sales targets and then monitoring the performance.
- Providing an exceptional Costumer Service Experience.
- Experience of researching new markets and potential new customers.
- Providing an exceptional customer service experience.

## Language

Arabic : Native

English : Advanced (Spoken and Written)

French : Advanced ( Spoken and Written)

# MOHAMED RIDA BALTA

Sales Associate

## Profile

etermined and motivated Sales Associate with 4 years experience, Have strong background in manufacturing and processing company with the ability to excel sales targets and make a real difference in the organisations revenue generation. I have expert knowledge of the selling process and fully recognise the human and emotional aspects of buying and selling. seeking opportunity in a fast-growing company and help promote its products and services. I Seek Opportunities Where I can fully use my skills for the success of the organization.

## Work Experience

Feb  
2019

### Bershka , Bab Ezzouar Shopping Center | Algiers - Algeria

Sales Associate

-  
Aug  
2021

- Negotiating win-win resolutions on the first contact with a customer.
- Preparing sales order forms and reports.
- Discussing credit terms and conditions.
- Working closely with assigned external Sales Executives to drive additional revenue growth.
- Getting to know the customers buying pattern.
- Pinpointing to customers the exact way in which a product or service will meet their precise needs.
- Interpreting accounts and trends and then presenting your conclusions to senior managers.

Sep  
2021

### Must Perfumery , Garden City Mall | Algiers - Algeria

Sales Associate

-  
Nov  
2022

- Predicting future market trends and advising senior managers of your thoughts.
- Maintaining clear records of all sales activities.
- Resolving all customer problems and Communicating with them in a friendly,prompt and professional manner.
- Promoting customer loyalty, Managing multiple, complex sales opportunities simultaneously.
- Ensuring that all merchandise is tagged properly.
- Selling products and services to new and existing customers And accepting payments.

Nov  
2022

### Gucci , ES Senia Shopping Center | Oran - Algeria

Sales Associate

-  
Dec  
2023

- Provide customers with information on special deals and discounts.
- Perform suggestive selling to ensure additional sales.
- Run customers through the purchase process.
- Provide assistance in paying and tender change and receipts.
- Set up perfume bottles and boxes, and testers according to company policies and procedures.
- Properly display and maintain the stock levels.
- Assisting clients in finding the products and services that are right for them.