

+974 7064 2756 nrave4@gmail.com Doha, Nagalingam Ravi

To Whom may it concern:

Dear Sir/ Madam,

Hope this message finds you well. I heard about the Sales and Marketing vacancy in your esteemed company, and I'm excited about the opportunity. With over 15 years of experience in Qatar and Dubai, I bring a strong track record in Lead Generation and sales management.

At LG Jumbo Electronics, attached to the Key Accounts Division, I successfully handled 500+ key clients in Qatar, supplying ACs and Home Appliances. I bring a wealth of experience and a proven track record in managing key accounts effectively.

What sets me apart is my immediate availability, with QID and a transferable Qatar Work Visa and NOC in hand, as well as a valid Qatar Driving License. I am well-prepared to contribute to your team.

Additionally, I can generate over 100s of 1000s target customer leads for any industry in Qatar, ready to be pursued immediately. Moreover, my expertise allows me to generate leads from anywhere globally, leveraging the tools at my disposal.

I am eager to discuss how my skills align with the Sales Manager role and contribute to the growth of your team. Looking forward to the opportunity.

Sincerely,

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INDUSTRY EXPERIENCE

Sales & Operations Manager

Dynacom | LK | 2021 - Present

- Led a team of 6 marketing executives.
- Provided clear direction for a motivated work environment.
- Executed sales strategies aligned with company goals.
- Collaborated across teams for seamless execution.
- Exceeded sales targets.

Showroom Manager

Rocell | LK | 2018 - 2021

- Led team for exceptional customer experiences.
- Managed operations, achieved Rs.
 45 million monthly sales.
- Drove growth, maintained efficiency.
- Enhanced showroom appeal with innovative merchandising.

Sales & Marketing Officer

Jumbo Electronics | QA | 2015 - 2018

- Executed tailored sales strategies for retail and project clients.
- Assessed needs and proposed suitable electronic solutions.
- Collaborated for customized project solutions.
- Led negotiations, oversaw project management for timely delivery.

PROFILE

Experienced Sales Manager with a proven record of exceeding sales targets in Qatar and globally. Skilled in Lead-Generation, and leading high-performance teams.

Sales Representative

Jumbo Electronics | UAE | 2010-2015

- Excelled in electronic product sales.
- Distinguished Apple Sales Professional since 2012.
- Built lasting customer relationships with captivating presentations.

SPECIALTIES

- Client Relations Management
- Business Development
- Lead Generation
- Negotiation & Closing Deals
- Team Leadership & Mentorship
- Customer Service Excellence

EDUCATION

GCE Advanced Level

<u>Royal College</u> - 1997-2000 3 Credits & 1 Simple Pass in Biology

GCE Ordinary Level

<u>Christ King College</u> - 1986-1997 7 Distinctions & 1 Credit Pass

CONTACT

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