MARKETING & SALES MANAGER



I have the great power of unique creativity. I have different sales strategies and skill of convincement's.

### COMPUTER SKILLS

-Canva -Microsoft Office

-Adobe Photoshop -Adobe Illustrator

-Capcut -Sketchup

### SKILLED & EXPERTISED



Comunication



Leadership



Creativity



Strategy



Analytics



Content Marketing



Branding



Interactive



#### CONTACT DETAILS











### **EDUCATION**

#### 2019 IstanbulBilgi University

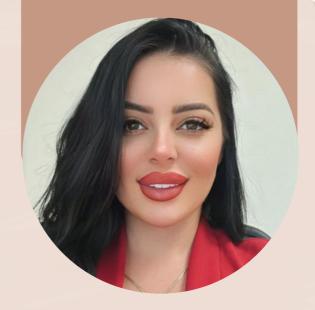
(Civil Aviation Cabin services, Airport & Airlines Management )

#### 2020

#### Marmara University's Program

(Business & Marketing Management)

#### **WORK EXPERIENCE**



AL EMADI HOLDING - Marketing & Sales Manager

2022 - Present - Qatar

- Oversee all marketing campaigns for their company or department and implement strategy.
- Promote a business, product, or service.
- Creating contents, visuals, videos and animations.
- Following up all sales and marketing actions.
- Checking weekly reports and calendar for my team.
- Checking monthly sales target and weekly visiting reports of sales team.
- Handling whole department and make sure all of our companies marketing strategies going well
- Ensure the company is communicating the right messaging to attract prospective customers and retain existing ones.
- Represent the marketing team to cross-functional groups including product management, sales or customer support.
- Updating senior leadership on the progress of marketing activities and reporting on the results of campaigns.

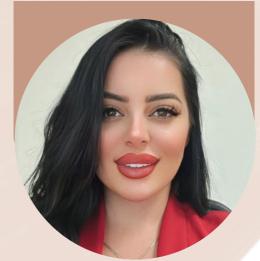
### ONLINE TRADING

SPORTING QATAR Business Development Manager

2021-2022 -Qatar

- Attending outdoor sales meetings.
- Developing a network of contacts to attract new clients.
- Research new market opportunities and oversee growth projects, making sales projections and forecasting revenue in line with projected income.
- Creating all marketing campaigns for my clients.
- Weekly to do lists for marketing actions.
- Having meetings with media and press companies to grow our app.
- Achieving monthly and quarterly sales targets.
- Proactively participated in meetings and helped create new practices.
- Develop a growth strategy focused both on financial gain and customer satisfaction.
- Developing the app according to the market.
- Team work with marketing team to grow the app and taking care of all versions of the app.
- Daily follow ups for the potential and exist clients on the app.

#### WORK EXPERIENCE



ARGON GLOBAL - Business Development Manager

-Qatar

2019 - 2021

- Cooperate with team to create new sales strategies.
- Develop project concepts and maintain optimal workflow.
- Work with senior developer to manage big projects and quotations for clients.
- Creating and developing client data base.
- Searching new clients in the market and arrange meetings to bring new projects to company.
- Carry out strong relations with clients and make sure their needs.
- Daily client visits to get more inquries.
- Weekly quotation and client status follow up.
- Building and growing data lists to expand more in market.
- Keeping relations fresh and nice with clients and company.

ELITE CLASS TRADING - Marketing & Sales Manager

- Evaluating and optimizing marketing and pricing strategies.
- Analyzing market trends and preparing forecasts
- Generating new business leads.
- · Controlling social media and marketing department to improve company needs and sales.
- Develop strategies and tactics to get the word out about our company and drive qualified traffic to our front door.
- Experiment with a variety of organic and paid acquisition channels like content creation, content curation, pay per click campaigns, event management, publicity, social media, lead generation campaigns, copywriting, performance analysis

### TURKISH AIRLINES - Cabin Crew 2014 - 2017 Turkey / Holland

- Ensuring the satisfaction of passenger by and offering them assistance.
- Checking cabin safety before take off and land for safety regulations.
- Service and safety responsibilities.
- Making sure about passengers' comfort and take care of cockpit.
- Reporting to flight details to the higher management.



### MY REFERANCES

- AL EMADI HOLDING -Mr Aboumaged (Ceo) +97455453445
- ELITE CLASS TRADING

*Mr Tolga Yucel (Owner)* +974 55217048 SPORTING QATAR ONLINE TRADING

*Ms Deste Gul (Hr Manager)* +*974 55380933* 

ARGON GLOBAL

*Mr Robin Pranav (Line manager)* +974 55280434

# PERSONAL INFORMATIONS

**Date of Birth:** 19.06.1997

Marriage Status: Single

Visa Status: NOC available

### **LANGUAGES**

Turkish: Native

English: Advance

Arabic: Basic