

Kiberu John

Merchandiser



Contact Me

Mobile

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E-mail

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Address

Najma Doha Qatar

Skills

Retail sales
Customer service
Inventory management
Merchandising
Product placement
Teamwork

Languages

English.
Arabic

Others

I am readily available in Qatar with QID and NOC and FHC

References

Mr. RONI MALAKAR
33925065

Summary

Skillful Retail Merchandiser accomplished in product assembly, material handling and display design. Works well independently and as part of dynamic teams. Skilled at collaborating with fashion designers on product placement, store displays and marketing material for new clothing launches and promotions.

Education

2019 - 2021

Misat Institute Uganda | 2019 - 2021

Certificates

Certificates in information technology

Experience

2023 - 2024

Hemple Paints Qatar.Wll

Merchandiser

Plan and develop merchandising strategies that balance customers' expectations and company's objectives.

Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock.

Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.

Maximise customer interest and sales levels by displaying products appropriately.

Produce layout plans for stores and maintain store shelves and inventory.

Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.

Build constructive customer relationships and team with channel partners to build pipeline and close deals
Remain up to date with industry's best practices.

2022 - 2023

Carrefour

Merchandiser

Stocking up shelves with fresh items .

Cleaning, and polishing of shelves and items.

Product testing before sales .

Making reports on items on high demand .

Engage customer and sending feedbacks to my bosses.