# MOHAMMED ELSIDDIG OMAR

## Sales Executive

- Nationality: Sudanese.
- Driving License: Available.

## **Summary**

 To work in a firm with a professional work driven environment where I can utilise and apply my knowledge and technical skills which would enable me to build a strong career while fulfilling organization goals and attempt for perfection in whatever I do.

#### Contact

- +974 6616 2249
- aabanhid@gmail.com
- Al-qayed garden, Salman bin khalid st. Doha, Qatar

#### Skills

- languages: -native Arabic
   fluent English .
- Leading ability.
   Negotiation Skills.
   Marketing and sales skills.
   Communication, collaboration.
- Analytical mindset.
- Problem solving skills.
- Critical Thinking.

## **Work Experience**

 Ridge Engineering (Sudan) Management and Marketing,
 Sales Executive
 October 2020 - March 2023

- Promote products and services to clients and negotiate contracts with customers.
- Contact clients and receive their queries about different products and promote these products.
- Demonstrate and present products to clients, and visit new promising clients.
- Advanced System Co. ,(KSA) Biomedical Site Director and technical support Biomedical Engineer
   April 2017- August 2020
  - Worked in Adham general hospital as site director and biomedical engineer.
  - worked as technical support receive request from spare parts department check SP number and contact with site engineer for any complaints regarding equipment status.
- Khartoum Petrochemical Co. (KPC)-(Sudan),DCS
   Instrumentation
   Instrument Engineer
   April 2014- March 2016
  - maintaining the plant instrument in good condition.
  - Watch manpower and labor and report problem in DCS CCTV and all instruments equipment.
- Petro-Energy E&P (Sudan),DCS & Instrumentation Instrument Engineer
   August 2013- February 2014
  - Worked in the CPF of Baleela in instrumentation department.
  - Maintenance and calibration of field instruments.

## References

- Adam Mohammed Adam Osman Supervisor and process engineer/ Khartoum Petrochemical
- +249-121-006-026
  adam90277@gmail.com
- Alhaj Ahmed Daffallah, Project coordinator Advanced System Co.
- <u>+966-546</u>-723-770
- a.daf@ascomed.com

 Tronix for Import and Export (Sudan), Marketing and Sales

Sales Representative
December 2012- June 2013

- Manage sales of the company throughout different channels.
- Collect data and money from users/consumers, define and distribute time and effort between channels inside and outside the region.
- Report for product sales daily, monthly, and quarterly,
   Create sales program and arrange to meet customers
   and clients needs in the market.
- Carry out surveys and performed sales analysis of the current market this includes monitoring sales levels.
- CNODC Petrochemical Trading CO. Ltd. (Sudan), Health Safety & Environment (HSE)
   HSE Officer

March 2012- November 2012

- Worked in gas stations and trained to protect people and facilities from the dangerous usage.
- Also trained by Sudanese Civil Defense to know general view of safety.
- National Electricity Corp. (Sudan), device and control - communication services
   Training
   Industrial training
   April- June 2010
  - Worked at Fault Recorder, Access Control and Substation Automation System.
  - Worked at Push to Talk, Internet and Proxy Services, and Synchronous Digital Hierarchy (SDH) units.

#### **Education**

#### 2006 - 2010

 University Tenaga National, Malaysia Bsc in Electrical and Electronics Engineering