

**BRYAN T. AWATIN**

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Contact: **+974 50640515**
Birth date: **March 13, 1986**
Marital status: **Married**
Nationality: **Filipino**
Height: **160 cm**
Weight: **58kg**
Passport: **P1220814C (Expiry Date 07/08/2032)**

Seeking for a job/position where I can be able to contribute my full knowledge and ability, willing to learn new things to become a well-fitted employee and continue to grow as a responsible being.

EXPERIENCE

SALESMAN

JULY 2021 UP TO PRESENT

TECHNOBLUE QATAR

- Assigned in Electronics and home appliance category.
- Check online customers
- Provide the details of the products for online customers
- To reach the Monthly store and individual target sales
- Establish and develop positive business.
- Suggest promotional items.
- Upsell and cross sell products to increase the sales
- Monitor prices, stocks and displays.
- Coordination with superiors for plans and implementations.

SALES ASSOCIATES

FEBRUARY 2020 TO JANUARY 2021

ABENSON VENTURES INC. PHILIPPINES

- Assigned in Electronics and home appliance category.
- Provide the details of the products for online customers
- To reach the Monthly store and individual target sales
- Establish and develop positive business.
- Suggest promotional items.
- Upsell and cross sell products to increase the sales
- Monitor prices, stocks and displays.
- Coordination with superior for plans and implementations.

SHOWROOM SALESMAN

FEBRUARY 2015 – NOVEMBER 2019

EDDY ELECTRONICS AND HOME FURNISHING

RIYADH CITY, KINGDOM OF SAUDI ARABIA

- Present, merchandise and sell products according to the customer needs.
- Product knowledge and expertise in Electronics and Furniture items especially.
- Establish and develop positive business and build a high-quality service to the customer.
- Keeping prices and promotions updated on the floor.

- Merchandising/Inventory stocks and displays.
- Coordination with superiors/colleagues for executing plans and implementations.
- Fit, installed, and secured material on frames, using hand tools, power tools, glue, cement, and staples.
- Examined furniture frames, upholstery, springs, and webbing to locate defects.
- Maintained and documented above average piece rate throughout entire shift on a daily basis.
- Observed and followed all safety and health regulations.
- Assembled all components and fixtures of furniture manufactured in the warehouse.
- Inspected the assembled furniture products to verify they met the quality standards.
- Operated and maintained hand tools, power equipment, drill machines and measuring devices.
- Packed the finished product and prepared for shipping.
- Cleaned and organized workplace and removed trash from the assembly area, as directed.

SALESMAN

SEPTEMBER 2012 – NOVEMBER 2014

ZAINAL ELECTRONICS QATAR

- Assigned in Electronics and home appliance category.
- Reach the Monthly store and individual target sales
- Establish and develop positive business.
- Suggest promotional items.
- Monitor price updates.
- Monitor stocks and displays.
- Coordination with superior for plans and implementations.

PRODUCT SPECIALIST

MARCH 2009 – MARCH 2012

LG PHILIPPINES

- Assigned in Electronics and home appliance category.
- Promote and demonstrate LG products
- To reach the individual target on the store
- Product knowledge and expertise in televisions and home appliances.
- Establish and develop positive business.
- Suggest promotional items.
- Monitor stocks and displays.
- Coordination with superior for plans and implementations.
- Weekly monitoring of sales.

EDUCATION

2003 – 2007

BACHELOR OF SCIENCE IN SECONDARY EDUCATION

LIPA CITY PUBLIC COLLEGE (LIPA CITY, BATANGAS)

GRADUATE

1999– 2003

**SECONDARY EDUCATION,
HOLY FAMILY ACADEMY (PADRE GARCIA BATANGAS)**

1993-1999

**PRIMARY EDUCATION
BUKAL ELEMENTARY SCHOOL (PADRE GARCIA BATANGAS)**

ACHIEVEMENTS

- Certificate of Recognition as an Elite LG Electronic Philippines Promoter Evaluation & Level System (1st Quarter of 2010)
- Certificate of Recognition as an Elite LG Electronic Philippines Promoter Evaluation & Level System (2nd Quarter of 2010)
- Certificate of Recognition as an Elite LG Electronic Philippines Promoter Evaluation & Level System (3rd Quarter of 2010)
- Certificate of Recognition as an Elite LG Electronic Philippines Promoter Evaluation & Level System (4th Quarter of 2010)

SKILLS

- Computer literate
- Language Skills (English, Filipino and Arabic)
- Microsoft Office (Outlook, Word, Excel and Power point)

REFERENCES

- **Mr. Sherwin Barte**
Abenson Ventures Inc.
South Luzon Regional Manager
- **Ms. Alelie Jamilla**
Abenson Lipa City Branch
Retail Associate
- **Mr. Jomel Joven**
Imperial Appliances
Showroom Manager (Lucena Branch)