



MUSTAFA SIDHPURWALA

sidhpurwalamustafa3@gmail.com

+971524482131, +97439983801, +918889535251

Dubai : Near Naif Park, Deira, Dubai. Qatar : Near Souq Wakra, Qatar. India : Saif Nagar, Indore.

EDUCATION

Bachelor of Commerce (Intermediate).

2015

DAVV Indore

PROJECTS

Worked For Considerable Number of Projects in Qatar, major are as follows

Ware House of Real Trading Contracting

Engaged in all kinds of material purchase with timely completion of project.

Rafeeq Al Darb Services

Catering Services for Qatar Fifa 2022 Tournament Fans.

Katara Hospitality Qatar

Worked as logistics executive for the project.

ADDITIONAL INFORMATION

Holder of Valid Qatar Driving Licence.

ABOUT ME

Results-driven and sales-oriented professional with a track record of exceeding goals and driving revenue growth. Possessing strong communication skills in both English and Arabic, I excel in building rapport with clients and delivering compelling sales pitches that resonate with diverse audiences.

Enthusiastic and adaptable, I thrive in dynamic environments where I can leverage my skills in Sales Conversion and Customer Retention to achieve targeted objectives. Whether it's developing strategic sales plans, cultivating long-term client relationships, or navigating complex negotiations.

SKILLS

Sales and Marketing: Proven track record in driving sales through effective marketing strategies, client relationship management, and closing deals.

Negotiation and Persuasion: Skilled in negotiating terms, resolving objections. **Communication Skills:** Exceptional verbal and written communication skills, with the ability to articulate product benefits.

Proficient in the use of fasteners, hand tools, and power tools, showcasing comprehensive knowledge of mechanical systems and their applications. Capable of handling diverse projects with precision and expertise, ensuring efficient and effective completion of tasks.

EXPERIENCE

Sales Executive

01/03/2015 - 25/12/2016

Madallah Trading Kuwait

Worked in telecommunications field in Kuwait.

Logistics and Sales Executive

03/12/2021 - 23/11/2022

Ellora Fastners , Doha, Qatar

Worked in Fastners and Building Materials sector.

Outdoor Sales Executive

01/01/2023 - 31/03/24

Zaff Trading LLC, Deira, Dubai (UAE)

Worked in Sales and Administration

LANGUAGES

English

Hindi

Arabic (Intermediate)

Zaff Trading LLC

Head Office: Naif 1 Bldg.

Shop No. 3, Street 378

Deira, Dubai (UAE).

Contact Details:

Mob: +971556435801

Tel/Fax: +97142951021

Email: zaffemirates@gmail.com



زاف للتجارة ذ م م
المكتب الرئيسي : نايف 1 بناية، محل رقم 3، شارع
37 ب ديرة، دبي (الإمارات العربية المتحدة).
تفاصيل الاتصال : جوال: +971556435801
هاتف / فاكس: +9714295102
البريد الإلكتروني: zaffemirates@gmail.com
TRN No. : 100458960000003

Experience Certificate

15 April, 2024

This is to certify that **Mustafa Sidhpurwala (Passport No. W6062820)** was employed by Zaff Trading LLC as **Sales Executive** and **Administrator** from 01/01/2023 to 15/03/2024. During his time with us, Mustafa Sidhpurwala demonstrated a strong ability in both sales and administration.

Mustafa Sidhpurwala was a valuable asset to our team. He is a highly motivated and results-oriented individual with excellent communication and interpersonal skills. He is a quick learner and is able to adapt to new situations effectively. We wish him a Great Career Ahead.

Regards,

Krishnaswamy Iyer

Branch Manager

Zaff Trading LLC



www.zafftrading.com

EXPERIENCE CERTIFICATE

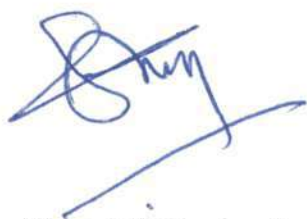
29 December 2022

Doha, Qatar

TO WHOM IT MAY CONCERN

This is to certify that **Mr. Mustafa Sidhpurwala** (Indian National, Passport No: W6062820) worked with our organisation **ELLORA GROUP** as **DRIVER** from 01.01.2022 to 05.11.2022. During his tenure with us, he was hardworking and sincere, executing his duties with professionalism and an exemplary attitude. We wish him all the best in his future endeavours. This letter is issued as per his request.

Regards,



Murshid Keeranthodi
Managing Director
Ellora Group



पिता / कानूनी अभिवाचक का नाम/ Name of Father / Legal Guardian
MANSOOR ALI SIDHPURWALA

माता का नाम/ Name of Mother
MUNIRA SIDHPURWALA

पति या पत्नी का नाम/ Name of Spouse

पता / Address
726, KHATIWALA TANK
FLAT NO.-204, CLASSIC ARCH, INDORE
PIN: 452014, MADHYA PRADESH, INDIA

प्राचीन पासपोर्ट का नं. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue
K4937401 19/06/2012 BHOPAL

फाइल नं. / File No.
QT0074808362122



State of Qatar
Ministry of Interior
Traffic Department

دولة قطر
وزارة الداخلية
إدارة المرور



DRIVING LICENSE



29435635720

الرقم الشخصي

مصطفى سيدھپوروالا

الاسم

| | | | |
|----------------------|------------------------|-----------------------|------------|
| NAME | MUSTAFA S. SIDHPURWALA | الجنسية | هندي |
| NAT. | INDIA | تاريخ الميلاد | 1994-11-14 |
| DATE OF BIRTH | 1994-11-14 | فصيلة الدم | |
| BLOOD GR. | | تاريخ إصدار | 2022-03-09 |
| FIRST ISSUE | 2022-03-09 | تاريخ الانتهاء | 2027-03-08 |
| VALIDITY | 2027-03-08 | | |

This license must be produced on demand to any police officer in uniform or on production of warrant card by police officer not in uniform

يجب إخراج هذه الرخصة لمن يطلبها من رجال الشرطة سواء كان بالزي الرسمي أو عند إخراج هويته في حالة كونه بالملابس المدنية

| Authorized Vehicles | المركبات المصرح بقيادتها | Notes |
|---|---|---|
| EXCAVATOR حفار  | MOTOR CYCLE دراجة نارية  | نظارة طبية <input checked="" type="checkbox"/> Glasses |
| CRAHE كرين  | CAR سيارة خفيفة  | عدسات <input checked="" type="checkbox"/> Lenses |
| LOADER شوبل  | BUS حافلة  | أوتوماتيك <input checked="" type="checkbox"/> Automatic |
| FORKLIFT رافعة شوكية  | MED. TRUCK شاحنة متوسطة  | أطرافيات خفيفة <input checked="" type="checkbox"/> Handieaps |
| OTHER أخرى <input type="checkbox"/> | TRAILER قاطرة ومقطورة  | أطرافية ممتدة <input type="checkbox"/> missing extension |
| | | النوع لا يتناسب <input type="checkbox"/> organ Donation |

Licensing Authority سلطة الترخيص 

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