

# MARCIAL D. CALLE

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To be able to work in a company that will offer me an opportunity to use, apply and develop my potentials and interests in the field of sales.

## WORK VALUES

- Seasoned professional whose honesty and integrity provide for optimal business relationships.
- Confident and hard-working employee who is committed to achieving excellence.
- Productive with solid work ethic who exerts optimal effort in successfully completing tasks.
- Highly organized, dedicated and committed to professionalism.
- Highly motivated self-starter who takes initiative with minimal supervision.
- Enthusiastic, knowledge-hungry learner, eager to meet challenges and quickly assimilate new concepts.

## TOTAL PROFESSIONAL EXPERIENCE = 5 years

2017 - 2018 : Monoprix Qatar – Merchandiser & Stocker  
2018 - 2022 : Village Market Qatar - Merchandiser & Stocker  
2022 - 2024 : Mowneh Supermarket Qatar - Merchandiser & Stocker

### Duties and Responsibilities:

#### As Call Agent

- Maintains and manages all important client of the project and assures that these are easily accessible and stored.
- Receives, checks and monitors project submittals; ensures that these are consistent and in compliance to the existing project standards and requirements.
- Validates information prior to receiving of the same in order to maintain the quality and accuracy of data and records. Any discrepancy is immediately communicated to the concerned party for the necessary rectification and resubmission.
- Ensures that all documents are properly organized and maintained; ensuring the safety

### **As Sale Crew**

- Be involved in stock control and management.
  - Assisting shopper to find the goods and products they are looking.
  - Being responsible for processing cash and card payments.
  - Makes follow-up of all pending works and transactions.
  - Stocks shelves with merchandise
  - Coordinates with various internal and external parties for any communication to be disseminated.
  - Giving advice and guidance on product selection.
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### **SKILLS *(to name a few)***

- Computer literate with extensive software proficiency notably in Microsoft Office applications.
- Exceptional communication skills (listening, written and verbal English)
- Flexible team player with the ability to effectively prioritize and handle multiple tasks.
- Minor computer troubleshooting

### **EDUCATION**

#### **College level in Diplomat**

**University of Southern Philippines**

Philippines

2000-2002

#### **JOJI ilagan Career Center Customized Training**

**Certification/ Information Technology**

Philippines

May 2009

### **PERSONAL INFORMATION**

Birth Date : 23 September 1986  
Gender : Male  
Nationality : Filipino (Philippines)  
Civil Status : Single  
Driving License : Philippines