

Arwin Diaz



Contact

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Certification/Training

Gameplan Solutions Excellence in Merchandising Workshop

Held on November 15 – December 31,
2020, **organized;** BALADNA, Qatar

Education

BS Management

DATA College Philippines
Undergraduate

Valid Driving License

Qatar Driving License

Validity: 2026-01-16

Impression

Senior Merchandiser, Expert in sales and profits with broad experience in Customer relations.

Skill Highlights

- Results-oriented
- Effective marketing
- Resistance to stress
- Innovative
- Operability and commitment

Work Experiences

Senior Merchandiser - 04/2019 to Present **Baladna**, Qatar

- Ensure that stores, shelves are stocked with the right types and quantities of products.
- Display, arrange, price, and rotate products in store
- Maintain store shelves by removing dated or damaged products
- Monitor store inventory based on sales and intake
- Optimize sales volume and profitability by identifying profitable lines and bestsellers
- Make recommendations for promotional strategies using sales and pricing data
- Work and communicate with buyers, stores, and distributors
- Making daily inventory and monthly sales reports

Senior Merchandiser - 07/2007 to 11/2015 **Airland Distributor, Angeles City, Pampanga, Philippines**

- Coordinating with Supermarket, Grocery Store for good deliveries.
- Assisting customers and introducing new released products.
- Display and arrange merchandize based on the variety.
- Making daily inventory and monthly sales reports

Room Service Waiter - 12/2015 to 03/2019 **Movenpick West Bay Doha Hotel, Qatar**

- Providing excellent customer service to ensure satisfaction
- Taking customer orders and delivering food and beverages in a timely fashion
- Making menu recommendations, answering questions and sharing additional information upon request & following the standard procedure of the hotel.
- Serves meals to guests in their rooms.
- Carries silverware, linen, and food on tray or uses cart.
- Sets up table and serves food from cart.
- Removes equipment from rooms.