

## **EJAZ NASIR PK**

### **About Me**

Experienced sales executive with a proven track record in driving sales and building client relationships. Skilled accountant with expertise in managing financial records and holding a valid Qatar Licence.

#### **EXPERIENCE**

Administration Executive AL FALAK TRADING CO LLC 2012-2016

An administrative executive helps a business executive schedule meetings, both with internal stakeholders and external clients. Scheduling meetings is extremely important as it's crucial that the meetings don't clash and the executive has sufficient time in between the meetings to prepare themselves.

Sales Executive
EXCELLENT OFFICE SOLUTION ABU DHABI
2016-2018

As an sales executive at Excellent Office Solutions at Abu Dhabi from 2016 to 2018, I effectively managed sales and ensured accurate reporting.

Sales Executive AL BOOM TRADING CO 2019-2022

As a sales executive at Abloom Trading Co LLC from 2019 to 2022, I successfully drove sales and built strong relationships with clients.

# Villa No: 26, AL Rabab Street, AL Aziziya, Doha, Qatar

ejazbinnaasar@gmail.com



#### **LANGUAGE**

- ENGLISH
- HINDI
- TAMIL
- MALAYALAM

#### **EXPERTISE**

- MANAGEMENT SKILLS
- CREATIVITY
- SALES
- NEGOTIATION
- CRITICAL THINKING
- LEADERSHIP

#### **EDUCATION**

BACHELOR OF COMMERCE CV RAMAN UNIVERSITY 2009

HIGHER SECONDARY EDUCATION AIDS PADOOR 2005

HIGH SCHOOL EDUCATION
RAJAH SCHOOL
2003

#### Area Of Expertise

- Meeting with clients virtually or during sales visits
- Demonstrating and presenting products
- Establishing new business
- Maintaining accurate records
- Attending trade exhibitions, conferences and meetings
- Reviewing sales performance
- Negotiating contracts and packages
- Working towards monthly or annual targets.

#### Extracurricular Activities

Plan and organize promotional, business and social events which are responsible for running a range of events, ensuring the target audience is engaged and the message of the event is marketed properly. Events play a huge part in the success of a brand or an organization.

#### Passport Details

Name Ejas Nasir PK
Place Kerala
Passport no P4095112
Nationality Indian

Expiry 28-09-2026Issued at Cochin

• Date of Birth 23/10/1988

#### Declaration

I declare that the information provided in my CV is true and accurate to the best of my knowledge I and consent to the processing of my personal data for the purpose of recruitment for the position to which I am applying.