



HASHIR KT

CAREER OBJECTIVE

To be associated with a progressive organization that helps me to grow professionally and personally to take up more responsible positions in future

PROFILE SUMMARY

Resourceful and results-oriented professional with extensive experience in both sales and driving roles, particularly within the bakery sales sector. Adept at leveraging strong interpersonal skills to build and maintain relationships with clients while consistently achieving sales targets. Possesses a proven track record of driving revenue growth through strategic sales initiatives and exceptional customer service.

WORK EXPERIENCE

- **Driver | 2022 - 2023**
MRA Central Kitchen
 - Safely operated company vehicles to transport goods and materials to designated locations.
 - Executed timely and efficient delivery schedules while adhering to traffic laws and safety regulations.
 - Maintained vehicle cleanliness and performed routine maintenance checks to ensure optimal performance.
 - Managed inventory and ensured accurate loading and unloading of products.
 - Communicated effectively with dispatchers and team members to coordinate delivery routes.
 - Provided exceptional customer service by promptly addressing inquiries and resolving issues.
- **Driver cum Sales | 2014 - 2021**
Baynona Trading
 - Operated company vehicles to deliver goods to customers and fulfill sales orders.
 - Engaged in sales activities, promoting products and services to prospective clients.
 - Managed delivery schedules efficiently to ensure timely arrivals and customer satisfaction.
 - Handled cash transactions and maintained accurate records of sales and payments.

CONTACT DETAILS

Phone

77208456

E-mail

hashirkt@gmail.com

Location

Qatar

EDUCATION

- **SSLC**
Board of Kerala

CORE COMPETENCIES

- Sales expertise
- Driving proficiency
- Bakery sales mastery
- Results-driven
- Client relationship builder
- Strategic thinker
- Negotiation prowess
- Revenue generator
- Customer satisfaction focus
- Operational efficiency

LANGUAGES KNOWN

- English
- Hindi
- Malayalam

PERSONAL SKILLS

Communication

Interpersonal skills – verbal, problem solving and listening skills in any administrative role.

ORGANIZATION

Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management

MANAGEMENT

Management skills to direct others and review others performance

PERSONAL DETAILS

Nationality : Indian
Date of Birth : 25/01/1986
Gender : Male
Marital Status : Married
Passport No : X3763021
Qatar ID : 28635646373

Driving License

Qatar and Indian

- Conducted product presentations and demonstrations to showcase features and benefits.
- Cultivated strong relationships with customers to encourage repeat business and referrals.
- Managed inventory levels and communicated stock requirements to the appropriate departments.

• Sales Promoter | April 2017 - Jan 2023

ABC Sales Corporation

- Engaged with customers to promote and demonstrate products, highlighting key features and benefits.
- Effectively communicated product information and answered customer queries to drive sales.
- Demonstrated product knowledge and provided recommendations based on customer needs.
- Maintained product displays and ensured merchandise was presented attractively to maximize sales potential.
- Monitored inventory levels and replenished stock as needed to meet customer demand.
- Assisted in setting up promotional events and participated in marketing initiatives to boost sales.

DECLARATION

I hereby declare that the above mentioned informations are true and correct to the best of my knowledge and belief.

HASHIR KT