

MOHAMAD BELLE

S A L E S E X E C U T I V E



Date of birth 11.8.1997

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PROFILE

I can engage with an audience of customers at any time and on every platform in fashion & Retail. I will always put the customer's requirements first, with a strong drive to succeed and I can be so passionate about what I'm selling with a good charisma which can charm potential customers and compel them to believe in what I'm selling

SKILLS

- Empathy
- Emotional intelligence
- Active listening
- effective communicator
- Confidence
- Leadership
- Public speaking
- Strong Communication
- Problem-solving

EXPERIENCE

FRAGRANCE & BEAUTY ADVISOR 2020 - 2024

F W B perfumes.(Andron group)

- Have the confidence in selling and speaking about each and every perfume.
- Handling customers and able to Navigate them between different brands.
- Strong knowledge about the ingredients and the perfect time to use the perfume.
- Explaining the top, heart and base notes for each perfume.
- Doing a cross selling by adding alternatives to each transaction.
- Always maintaining a clear and clean VM look for the brand.

SALES ASSOCIATE 2018 - 2020

Glamour Cosmetics store

- Strong experience about each item and good using for product knowledge.
- Making overall colorful and nice display by following the standard VM.
- Have the confidence in selling and speaking about each and every item.

SALES EXECUTIVE 2015 - 2018

ICE CUBE for clothing and accessories

- Presenting the items in a very clear way
- Strong knowledge about the composition of each item (suit, Blazer, shoes ..etc).
- collecting customers' data (Name & phone number) and keeping them in touch with everything new.
- Doing all the necessary reports in order to boost the business.

ACADEMIC AND CERTIFICATES

BACHELOR CERTIFICATE

Soliman hanpo school

2015 - 2016

ENGLISH TRANSLATION

Tishreen University

2014 - 2016

CERTIFICATES

ICDL , English language,