

Mohammad Abdul Quadeer Zubair

Contact Information:

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Date of Birth: 23/02/1974
Nationality: Indian
Passport Number: W3995309
Visa Type: QID (27435646961) valid till 15/12/2024
License: LMV valid Qatar License
Languages: English, Arabic, Hindi, Urdu, Telugu, Malayalam (basic)

Professional Summary

Dynamic and results-oriented professional with over two decades of experience in diverse roles across multiple industries. Proven track record of leadership, team collaboration, and customer service excellence. Proficient in multiple languages, with a strong ability to adapt to different cultural and business environments.

Work Experience

Courier Delivery Agent/Coordinator

Rapido, India

2020 - 2023

- Efficiently managed delivery operations, ensuring timely and accurate distribution of packages to customers.
- Coordinated with team members to optimize delivery routes and streamline processes, resulting in improved efficiency and customer satisfaction.
- Implemented quality control measures to maintain high service standards and minimize errors in delivery operations.

Channel Partner

Etisalat and DU, UAE

2012 - 2020

- Cultivated and maintained strong partnerships with key stakeholders, driving revenue growth and market expansion for telecommunications products and services.
- Developed and executed strategic marketing initiatives to promote brand awareness and drive customer acquisition.
- Provided comprehensive product training and support to sales teams, enhancing their product knowledge and sales effectiveness.

Team Leader

Baskin Robbins, UAE

2004 - 2012

- Led a team of staff members, providing guidance, coaching, and motivation to achieve sales targets and deliver exceptional customer service.
- Implemented inventory management systems to optimize stock levels and reduce wastage, resulting in improved cost efficiency.
- Fostered a positive work environment by promoting teamwork, communication, and employee development initiatives.

Store Keeper

Zurel Bouquet Net, Amsterdam

1999 - 2003

- *Managed inventory control processes, ensuring accurate stock levels and timely replenishment of goods.*
- *Implemented organizational systems to streamline storage and retrieval processes, enhancing operational efficiency.*
- *Conducted regular inventory audits to identify discrepancies and implement corrective actions to minimize losses.*

Salesman cum Store Keeper

AL ZUHAIRAN TRADING (NATIONAL PANASONIC), Saudi Arabia

1992 - 1998

- *Provided personalized sales assistance to customers, addressing inquiries and promoting products to meet their needs.*
- *Managed store operations, including inventory management, cashier duties, and merchandising, to ensure smooth daily operations.*
- *Developed strong product knowledge to effectively communicate features and benefits to customers, resulting in increased sales revenue.*

Skills

- *Leadership and Team Management*
- *Customer Service Excellence*
- *Multilingual Communication (English, Arabic, Hindi, Urdu, Telugu, Malayalam)*
- *Sales and Marketing Strategy*
- *Inventory Management*
- *Strategic Partnership Development*
- *Process Optimization*
- *Cross-Cultural Adaptability*
- *Problem-solving*
- *Time Management*

I hereby declare that all the above information is correct and accurate.

Mohammad Abdul Quadeer Zubair