

# Mohammad Abdul Quadeer Zubair

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## Contact Information:

Phone: +974 72071035  
What's app: +91 9160040088  
Email: aquadeer30@gmail.com  
Date of Birth: 23/02/1974  
Nationality: Indian  
Passport Number: W3995309  
Visa Type: QID (27435646961) valid till 15/12/2024  
License: LMV valid Qatar License  
Languages: English, Arabic, Hindi, Urdu, Telugu, Malayalam (basic)

## Professional Summary

Dynamic and results-oriented professional with over two decades of experience in diverse roles across multiple industries. Proven track record of leadership, team collaboration, and customer service excellence. Proficient in multiple languages, with a strong ability to adapt to different cultural and business environments.

## Work Experience

### Courier Delivery Agent/Coordinator

Rapido, India

2020 - 2023

- Efficiently managed delivery operations, ensuring timely and accurate distribution of packages to customers.
- Coordinated with team members to optimize delivery routes and streamline processes, resulting in improved efficiency and customer satisfaction.
- Implemented quality control measures to maintain high service standards and minimize errors in delivery operations.

### Channel Partner

Etisalat and DU, UAE

2012 - 2020

- Cultivated and maintained strong partnerships with key stakeholders, driving revenue growth and market expansion for telecommunications products and services.
- Developed and executed strategic marketing initiatives to promote brand awareness and drive customer acquisition.
- Provided comprehensive product training and support to sales teams, enhancing their product knowledge and sales effectiveness.

### Team Leader

Baskin Robbins, UAE

2004 - 2012

- Led a team of staff members, providing guidance, coaching, and motivation to achieve sales targets and deliver exceptional customer service.
- Implemented inventory management systems to optimize stock levels and reduce wastage, resulting in improved cost efficiency.
- Fostered a positive work environment by promoting teamwork, communication, and employee development initiatives.

## **Store Keeper**

Zurel Bouquet Net, Amsterdam

1999 - 2003

- *Managed inventory control processes, ensuring accurate stock levels and timely replenishment of goods.*
- *Implemented organizational systems to streamline storage and retrieval processes, enhancing operational efficiency.*
- *Conducted regular inventory audits to identify discrepancies and implement corrective actions to minimize losses.*

## **Salesman cum Store Keeper**

AL ZUHAIRAN TRADING (NATIONAL PANASONIC), Saudi Arabia

1992 - 1998

- *Provided personalized sales assistance to customers, addressing inquiries and promoting products to meet their needs.*
- *Managed store operations, including inventory management, cashier duties, and merchandising, to ensure smooth daily operations.*
- *Developed strong product knowledge to effectively communicate features and benefits to customers, resulting in increased sales revenue.*

## **Skills**

- *Leadership and Team Management*
- *Customer Service Excellence*
- *Multilingual Communication (English, Arabic, Hindi, Urdu, Telugu, Malayalam)*
- *Sales and Marketing Strategy*
- *Inventory Management*
- *Strategic Partnership Development*
- *Process Optimization*
- *Cross-Cultural Adaptability*
- *Problem-solving*
- *Time Management*

*I hereby declare that all the above information is correct and accurate.*

Mohammad Abdul Quadeer Zubair

State Of Qatar  
Residency Permit



دولة قطر  
رخصة إقامة

ID.No: 27435646961 الرقم الشخصي:  
D.O.B: 23/02/1974 تاريخ الميلاد:  
Expiry: 15/12/2024 الصلاحية:  
الجنسية:  
Nationality: INDIA الهند  
Occupation: استاذ مساعد المهنة:



الإسم: محمد عبدول قدير زبير محمد

Name: MOHAMMAD ABDUL QUADEER ZUBAIR RASHEED

Passport Number: W3995309 رقم جواز السفر:  
Passport Expiry: 11/08/2032 تاريخ انتهاء الجواز:  
Serial No: 30127435646961 الرقم المسلسل:  
Residency Type: عمل نوع الرخصة:  
Employer: ياسين تايرنق ستتر اند سرفيسز المستقدم:

مدير عام الإدارة العامة للجوازات  
General Director of the General  
Directorate of Passports

توقيع حامل البطاقة  
Holder's signature





State of Qatar  
Ministry of Interior  
Traffic Department

دولة قطر  
وزارة الداخلية  
إدارة المرور



## DRIVING LICENSE

رخصة سوق

27435646961

الرقم الشخصي

الاسم محمد عبدول قدير محمد

NAME MOHAMMAD A. Q. Z. RASHEED

NAT. INDIA

الجنسية الهند

DATE OF BIRTH 1974-02-23

تاريخ الميلاد

BLOOD GR.

فصيلة الدم

FIRST ISSUE 2024-05-12

ت. اول إصدار

VALIDITY 2029-05-11

ت. الإنتهاء

This license must be produced on demand to any police officer in uniform or on production of warrant card by police officer not in uniform

يجب إبراز هذه الرخصة لمن يطلبها من رجال الشرطة سواء كان بالزي الرسمي أو عند إبراز هويته في حالة كونه بالملابس المدنية

### Authorized Vehicles

### المركبات المصرح بقيادتها

### ملاحظات

EXCAVATOR	حفار	<input type="checkbox"/>
CRANE	كرين	<input type="checkbox"/>
LOADER	شبول	<input type="checkbox"/>
FORKLIFT	رافعة شوكية	<input type="checkbox"/>
OTHER	اخرى	<input type="checkbox"/>

MOTOR CYCLE	دراجة نارية	<input type="checkbox"/>
CAR	سيارة خفيفة	<input checked="" type="checkbox"/>
BUS	حافلة	<input type="checkbox"/>
MED. TRUCK	شاحنة متوسطة	<input type="checkbox"/>
TRAILER	قاطرة ومقطورة	<input type="checkbox"/>

نظارة طبية	<input checked="" type="checkbox"/>
Glasses	<input checked="" type="checkbox"/>
عدسات	<input type="checkbox"/>
Lenses	<input type="checkbox"/>
اوتوماتيك	<input checked="" type="checkbox"/>
Automatic	<input checked="" type="checkbox"/>
احتياجات خاصة	<input type="checkbox"/>
Handicaps	<input type="checkbox"/>
إعانة سمعية	<input type="checkbox"/>
hearing ussacity	<input type="checkbox"/>
التبرع بالأعضاء	<input type="checkbox"/>
Organ Donation	<input type="checkbox"/>

Licensing Authority

سلطة الترخيص



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