



# MOHAMMED FAISSAL

Sales Associate

## CONTACT

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📍 Lusail, Qatar

## EDUCATION

IT / Programming  
Aptech Computer Education  
2013 - 2017

Customs law  
Arabian Academy  
2011 - 2013

## SKILLS

- Verbal and written communication.
- Time management.
- Knowledge on brands and products.
- Problem solving.
- Data entry.
- Accounting skills.

## LANGUAGE

Arabic - Native

English - Fluent

I am a sales associate who builds positive relationships with customers. I strive to provide high-quality service. It is my goal to ensure that product features are demonstrated as solutions to customer issues.

## WORK EXPERIENCE

2020 - 2023  
Electra Sudan

### Sales Associate

- Analyzed proposals on changes in pricing and after sales on new and established products.
- Supervised and managed a team of 4 salespeople, providing support, motivation, and targets.
- Planned and set monthly revenue goals that led to an increase in sales by over 11% over 6 months.
- Provided mentoring of new hires and organized biannual training program for sale team.
- Identified new strategic opportunities and new markets for future expansion.

2017 - 2019  
Moon Electronics Store

### Sales Person

- Maintained sales report and met monthly quotas.
- Completed weekly price change and assisted in inventory control.
- Built rapport with customers by offering friendly, knowledgeable and supportive customer service.
- Guided customers on purchases based on interests, promotions, and other sales and preferential parameters.

## ABOUT ME

Nationality:

Sudanese

Date of birth:

30/July/1994

Benghazi - Libya

## INTERNSHIP

Sales Management

Hashtag Technology Co. Ltd.  
2019

Sales Representative

Tourmaline For Engineering and  
Services Co. Ltd.  
2012

## WORK EXPERIENCE

2016 - Present

Freelancer

Social Media Content Designer

- Managing color correction, graphic, sound, and music for videos of varying lengths.
- Managing all phases of post-production, including sequence selection, sound design, and compression.
- Analyzing video contents for editorial corrections and quality control.
- Developing concepts and producing online content.
- Collaborating with a creative team, graphic designers, producers and directors to execute a project.

2015 - 2015

Minas cafe and restaurant

Cashier

- Welcomed customers and helped determine their orders.
- Processed customer orders and recorded them in the restaurant database.
- Ensured all orders are delivered to the customers in a timely manner.
- Received phone calls for delivery orders.
- Tallied money in the cash drawer at the beginning and end of each work shift.

## PROFILE

- Quick and personable sales associate with 7+ years of retail store experience.
- Consistent in maintaining top performance in a number of transactions and sales.
- Seeking to leverage proven sales skills in floor, retail, and customer service.