

Noman Javed

Sales & Marketing Executive ,
Costumer Service , Merchandiser

Seeking a dynamic sales role where I can apply my expertise and drive revenue growth. Committed to achieving targets and contributing to a high-performing team in a professional and results-driven environment. Eager to leverage my skills in sales strategy, relationship building, and market analysis for organizational success.



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Doha, Qatar

WORK EXPERIENCE

Supervisor

Alwaince Auto Repair

12/2023 - Present

Doha, Qatar

Achievements/Tasks

- My role encompasses overseeing daily operations to ensure efficiency and quality services and sales. I coordinate with clients, addressing concerns and ensuring satisfaction. My responsibilities include maintaining a well-organized and productive repair environment, contributing to the company's reputation for excellence in automotive services.

Senior Sales Supervisor

Qarshi Industries Pvt Ltd

06/2021 - 11/2023

Rajanpur, Pakistan

Achievements/Tasks

- I bring extensive experience in overseeing and optimizing sales operations. Proven leadership skills enable me to guide and motivate sales teams to achieve and exceed targets. I am adept at developing effective sales strategies. My commitment to maintaining high standards of customer service ensures strong client and distributors relationships.

Territory Sales Executive

Mezan Beverages Pvt Ltd

01/2020 - 05/2021

Rajanpur, Pakistan

Achievements/Tasks

- My primary responsibility is to strategically manage and expand the sales operations within a designated geographical area. I develop and implement effective sales plans to meet and exceed targets. Building and nurturing relationships with distributors, retailers, and key stakeholders is integral to my role. I work to ensure optimal product visibility, merchandising, and availability,

Brand Ambassador

Outreach Marketing Company

02/2019 - 12/2019

Rajanpur, Pakistan

Achievements/Tasks

- My role involves promoting brand awareness through engaging marketing strategies while adhering to legal and ethical standards. I am dedicated to building positive brand perceptions and ensuring responsible messaging within the regulatory framework.

SKILLS

Time Management

Customer Service

Communication

Team Collaboration

Adaptability

Problem Solving

Negotiation Skills

Sales Support

Up-selling and Cross-selling

VOLUNTEER EXPERIENCE

BDRT Member

Pakistan Red Crescent Society

03/2011 - Present

Pakistan

EDUCATION

Masters

Shah Abdul Lateef University

02/2016 - 05/2019

Pakistan

Bachelor

Shah Abdul Lateef University

01/2014 - 01/2016

Pakistan

Intermediate

BISE Larkana

01/2011 - 12/2013

Pakistan

Matric

BISE DG Khan

06/2006 - 10/2009

Pakistan

LANGUAGES

English

Professional Working Proficiency

Urdu

Native or Bilingual Proficiency

Saraiki

Native or Bilingual Proficiency

Hindi

Professional Working Proficiency