

Name: Shakil Ahmed
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Professional Summary:

Dedicated professional with a proven track record in sales, brand loyalty enhancement, and strategic forecasting. Proficient in meeting sales quotas, optimizing profit-to-sales ratios, and creating programs to drive brand loyalty. Adept at understanding underlying demand assumptions to improve business forecast performance.

Skills:

Brand Loyalty and Management
Cashier
Forecasting and Analytics
Supervision and Leadership
Sales and Marketing
Telesales operator
Technical Knowledge
Customer Service Excellence

Education:

- IELTS from British Council Achieved band 6.5 out of 9.0, Chattogram, Bangladesh
 - Bachelor of Business Studies (BBS) from Hajera Taju Degree College, Chittagong, Bangladesh. Major : Accounting Result : 2nd Division (Year : 2011)
 - Higher Secondary School Certificate (HSC) from Hajera Taju Degree College, Chittagong, Bangladesh. Achieved GPA : 2.70 (Year : 2006 - 2007)
 - Secondary School Certificate (SSC) from Nasirabad Govt. High School, Chittagong, Bangladesh. Achieved GPA : 2.81 (Year : 2004 - 2005)
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Work Experience:

Company Name: Pink and Blue (April 2023 - Present)
Position: Sales Manager and Cashier
Address: Al Qhor, Al Qhor Mall, Qatar

Company: Expeditors 2020 - 2022
Position: Sales Account Executive
Address: Agrabad, Chattogram, Bangladesh

Company: Zara (2018 - 2020)
Position: Sales Executive
Address: Dubai Mall, Dubai, United Arab Emirates

Company: Pran Foods Ltd
Position: Supervisor 2016 - 2017
Address: Muscat, Oman

Company: Pran Foods Ltd
Sales Executive 2015 - 2016 July 8th
Address: Sohar, Muscat, Oman

Company: Grameen Phone
Position: Telecommunications Service Provider 2012 - 2014 Oct 5th
Address: Bashundhara, Block C, Dhaka, Bangladesh

Certifications:

- Sales Management Certification
- Marketing Strategy Certification
- Customer Relationship Management (CRM) Certification
- Data Analysis and Forecasting Certification
- Leadership and Team Management Training
- Brand Loyalty Enhancement Workshop
- Retail Sales Excellence Certification
- Market Trends Analysis and Adaptation Certification
- Customer Service Excellence Training
- Communication and Interpersonal Skills Workshop

References: All the references will be provided upon demand.
