

RAJIB HOSSAIN

Address: Abu Dhabi.

Mobile: +971-0504751077

E-mail: ahmed1991rajibhossain@gmail.com



OBJECTIVE:

Motivated and detail-oriented sales professional with four years of experience seeking management position an opportunity apply my advanced knowledge of sales and customer service and my experience with team building and staff development.

SALES REPRESENTATIVE IT AND IT ACCESSORIES SHARAF DG, ABU DHABI Mall, ABU DHABI.	PRESENT
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- Promoting and advising customers all IT accessories and IT Product (Laptop, Mobile, Printer, Router, Security Camera, Play station 5, Others game accessories, Laptop accessories, Mobile Accessories) Etc.
- Greeting and Helping customer to find out actual customers' needs and enquiry.
- Maintaining full IT Accessories lobby (Price tagging, Arranging new material, Request for new stock, Sending and answering E-mail about customer complain.
- Communicate and informing Higher Manager about IT Accessories lobby.
- Attending daily briefing with Team Leader for getting update about, New price, New promotion, Rule and Regulations.
- Share daily "Sales Report" via Whatapp group to Higher Manager.
- Help others staff about upselling and cross selling.

SALES PROMOTER & CUSTOMER ADVSIER. Out Door Furniture. DANUBE HOME – Jimi Mall, Al Ain. Abu Dhabi.	2021 - 2022
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- Promoter and Advice customers for purchase big amount of floor order.
- Advice and helping customers about floor order date and material fixing method.
- Maintaining full Garden lobby (price Tagging, Arranging new material, Send and Answering e-mail about customers complain).
- Attending daily briefing and Share daily Sales Report via Whatapp Group.
- Promoting and advising customers about all store items (Gazebo, Outdoor Sofa, Grass Carpet, Cash and Carry, Barbeque, Camping, Solar light, Kids play)etc.
- cress Selling in (Home appliance, Cash and Carry, Kitchen, Furniture).
- Visiting Customer sites for correct measurement (Grass carpet and Gazebo, Outdoor sofa)
- Make new plan and organize daily Sales to achieve monthly Sales target.

CUSTOMER SERVICE ATTENDANT. FUNS SCAPES. Amusement center Play Area. REMALL MALL, AL AIN.	2018-2020
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- Advising and assisting guests to purchase tickets for attractions
- To suggest new ideas to fulfill monthly revenue targets.
- Advice and assist customers about Play Area and Jumping lobby.
- Refill all the video games ticket dispenser and helping customer for technical support about video games.
- Maintain all video games power supply and lookout technical issues.
- Lookup customers complain about video games and solve the complaint immediately.
- Maintain and take care loos and find department.

RIDE OPERATOR AND SERVICE AGENT. ACTIONHAAA. Amusement center Play Area. SOUQ EXTRA MALL. AL AIN.	2014 -2017
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- Riding and lookout customers safety(Bumper Car, Play Area, Baby Care, Tumpline, Swing Hammer, Mini Tagada, Mini Ferris Wheel, Carousel, Mini Car etc.
- Work in Redemption Counter and Art Gallery.
- Advising and assisting guests to purchase tickets for attractions
- Assisting customers to safely & correctly use attractions.
- Advise customers on how to play video game.
- Helping customers in Art Gallery, Sand Art, Glitter Art.
- Helping customers redeem tickets and win big price of gift.

Counter Sales person. LIFE TOY'S. Toys and game accessories company. KHALIDIYA MALL, ABU DHABI.	2012-2013
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- Fully responsible for the Redemption Counter.
- Completing monthly inventory of stock.
- Create new promotions to try and attract more customers.
- Communicate and lasting customers complain about Redemption Counter.
- Solving customers complain as much as possible.
- Arranging new product and maintain cleanness in the counter.
- Submit daily Sales invoice to Higher Manager.
- Discuss and make new plan with Team Leader to full fill monthly target.

PC TECHNOLOGY AGENT. COMPUTER TRAINING CENTER. BANGLADESH.	2010-2011
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- Work as a Trainer and Teacher (Ms. Word and Power Point)
- Manage over fifty students daily class routine.
- Monitored and guide all students.
- Make monthly inventory for students guide book.
- Communication and Informed Higher Manager about Training Center.
- Organize weekly and monthly exam.

EDUCATIONAL BACKGROUND:

SSC(SECONDARY SCHOOL CERTIFICATE) HAZIR PARA HAIDIYA HIGH SCHOOL.	2009
HSC(HIGHER SCHOOL CERTIFICATE) KFILA UDDAIN DEGREE COLLEGE.	2011

PROFESSIONAL DEVELOPMENT.

MS. WORD. MS POWER POINT.	PC TECHNOLOGY	6 Month Courses.
GRAPHIC DESIGN.	PC TECHNOLOGY	6 Month Courses.

- Have basic knowledge about Browsing and Social Media.
- Have ABC knowledge about Computer Hardware.
- Have basic knowledge about Video Editing and slide show.

KEY SKILLS:

- High standard of spoken languages (English, Arabic, Hindi).
- Thorough understanding of Middle East lifestyle, culture and U. A.E law.
- Extensive knowledge of how to handle all types of customers.
- General working knowledge of sign language.
- Excellent team worker.
- Confident to communicate with other nationality people.

REFERENCE:

MOHAMED OHID.

RECREATION SURERVISOR-KHALIDIYA PALACE RAHYAAN HOTEL. ABU DHABI –UAE.

Mobile:+971-506188914. E-mail: moh.ohid@gmail.com

