



# Hamza Elkasmi

Sales Representative

## Contact

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+97455919605

123 Anywhere St., Any City

## Education

- **Borcelle Business School**  
*Bachelor of Business Management*  
Completed in 2016
- **Larana Business School**  
*Certificate in Digital Marketing*  
Completed in 2014

## Skill

- Management Skills
- Digital Marketing
- Negotiation
- Critical Thinking
- Communication Skills
- Digital Marketing
- Negotiation

## Awards

Oct 2019 | Ingoude Company  
**The Best Employee of the Year**

May 2015 | Timmerman Industries  
**The Best Employee of the Year**

## Profile

Sales Representative is a professional who initializes and manages relationships with customers. Selling products and services using solid arguments to prospective customers. Performing cost-benefit analyses of existing and potential customers Maintaining positive business relationships to ensure

## Work Experience

- 2019-2021 Present  
Zouhor Alrif

### sales parfum

*Responsible for opening and closing operations, Describing merchandise, and provide recommendations to increase sales - Developing and maintaining displays.*

- 2021 - 2022  
Aljabir watch

### sales assistant

Product branding Customer relationship management Administrative assistance Store opening and closing procedures Conflict resolution Time management/scheduling Contract negotiations Personnel and budget management

- 2022 - 2024  
duty free Al otor

### supervisor sales

- Motivated and developed sales representatives to exceed sales expectations
- Analyzed sales reporting and created action plans to increase sales conversions
- Administered performance reviews and performance enhancement reviews
- Monitor sales representative calls for quality assurance

thank you

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