

EMIL C BAQUIRAN

Address: Doha Najma, Zone 26, Street 950 Doha Qatar

Phone No.: +9747737 3613

Email Add: emil_baquiran@yahoo.com



Seeking Challenging career on a productive and empowering company that provides an opportunity to work with other people and to serve the community as well.

ABOUT ME:

Date of Birth: September 24, 1981

Civil Status: Married

Additional Characteristics:

- Enthusiasm
- Initiative
- Diligent and organized
- Punctual
- Flexible
- Accountable
- Honest and trustworthy

EDUCATIONAL ATTAINMENT:

University De Zamboanga

Bachelor of Science in Criminology

Zamboanga City

Year Graduated: 1998-2001

WORK EXPERIENCES:

Techno Blue (Samsung Appliances)

Doha Qatar

Sales Representative (March 2018 - February 2024)

- Serves customers by selling products and meeting customer needs.
- Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- Focuses sales efforts by studying existing and potential volume of dealers.

- Submits orders by referring to price lists and product literature.
- Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.
- Monitors competition by gathering current marketplace information on pricing, products, new products, delivery schedules, and merchandising techniques.
- Recommends changes in products, service, and policy by evaluating results and competitive developments.
- Resolves customer complaints by investigating problems, developing solutions, preparing reports, and making recommendations to management.
- Maintains professional and technical knowledge by attending educational workshops, reviewing professional publications, establishing personal networks, and participating in professional societies.
- Provides historical records by maintaining records on area and customer sales.
- Contributes to team effort by accomplishing related results as needed.
- Checking **Inventory**
- Performs other duties as assigned.

SAMSUNG

UAE, Dubai

Sales Representative (October 2010 to 2013)

DUTY FREE

Philippines

Sales Representative (2003 to 2010)

REFERENCES:

Ma. Racelina Ladia Lim

Khalid Spectrum

Contact Number: +974 77696293

Natalie Rose Lim

Khalid Corporation for Sanitary

Contact Number: +974 55124374

I hereby certify that the above information and data is true and in accordance to my knowledge, skills and beliefs.

Emil C. Baquiran

Applicant