



BELLOUT DJAZIA

Sales Associate

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📍 Doha , Qatar

PROFESSIONAL SUMMARY

Dynamic and customer-focused sales associate with a proven track record of delivering exceptional service and driving sales growth. Seeking a challenging role to utilize my sales expertise, organizational skills, and commitment to excellence in a retail environment.

CORE COMPETENCIES

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|----------------------------------|-----------------------|
| ✓ Customer service excellence | ✓ Attention to detail |
| ✓ Sales techniques and upselling | ✓ Adaptability |
| ✓ Inventory management | ✓ Critical thinking |
| ✓ Team Collaboration | ✓ Organization |

EXPERIENCE

ALDO Shop, Large Mall , 2023 - 2024

Sales Associate

- Engaged with customers to understand their needs and preferences, providing tailored recommendations.
- Assisted in organizing promotional events and sales campaigns to drive foot traffic and increase sales.
- Monitored and managed inventory levels to ensure adequate stock availability.
- Maintained cleanliness and orderliness of the store to enhance customer experience.
- Achieved sales targets by actively promoting products and closing sales transactions.

Large Mall Algiers 2022-2023

Sales Assistant

- Resolved customer complaints and inquiries promptly and effectively.
- Contributed to creating a positive work environment through teamwork and cooperation.
- Collaborated with team members to achieve sales targets and improve customer experience.
- Conducted daily inventory checks and communicated stock levels to management.

Setif Shop, Algeria , 2017 - 2020

Sales Associate

- Provided personalized assistance to customers, recommending products based on their needs.
- Handled cash transactions and processed sales orders accurately.
- Maintained an organized and visually appealing store layout.
- Managed inventory levels and restocked shelves as needed.
- Assisted in conducting product demonstrations and promotions to drive sales.

EDUCATION

2018 : Bachelor of Foreign Languages

2022 : Bachelor's Degree in Information and Communication, Sétif University

2019 : One Year of Study in Human Sciences, Sétif University

2021 : Storekeeper Certificate, Private School

LANGUAGE

- ✓ Arabic : Native Language.
 - ✓ English : Fluent.
 - ✓ French : Fluent.
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