

Personal Interest

Playing, travel new places, Reading & interested to know the unknown things. Also Interest in Making New Friends, Listening Music, Watching Movie, Science Related Stuff, Photography...

Work Experience

- Worked as a **Team Leader** in **International Rubber Company LLC.UAE** from **2005 to 2009**.
 - Allocating daily jobs and workloads.
 - Training new team members.
 - Managing team performance and progress.
 - Monitoring the performance of junior staff.
 - Completing team-related paperwork.
- Worked as a **Outdoor Salesman** in **Taleb Kasimy Trading Co.Qatar** from **2013 to 2018**.
 - Ensuring a clean, safe and friendly working environment.
 - Reporting to senior managers.
 - Successfully employed sales management tools and marketing data for enhanced efficiency.
 - Made appointments with customers to review product requirements and to establish future opportunities.
 - Sales activities – Provided product quotes to customers as needed – Kept accounts and prepared sales records.
- Working as a **Salesman Cum Driver** at **Better Group Company** in **Doha, Qatar** from **March 2024 to Present**
 - Providing excellent product information.
 - Negotiating products prices & profit margin to our clients.
 - Arranging the delivery of products to our clients.
 - Arranging and participating products from our warehouse's location to our clients' warehouses or final delivery locations.
 - Updating the sales records, dealers and clients' details on daily basis.
 - Responsible to follow up & collecting cash from sales points & locations and handing over to finance department.
 - Arranged & maintaining product displays on shelves.

PROCLAMATION

I do hereby declare that the particulars provided here are true & no misinformation...

Date: __/__/____

Gulam Husen